

STATE OF NEW YORK
DEPARTMENT OF AGRICULTURE AND MARKETS

WESTERN NEW YORK
MILK MARKETING AREA

ANNUAL
STATISTICAL REPORT

2004

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COMMENTARY

The Western New York Milk Marketing Area (Market Order) was formed effective March 1987 by combining what was the Niagara Frontier and Rochester Milk Marketing Areas. The Market Order was expanded June 1988 to its current size with the inclusion of formerly unregulated areas. Other changes to Market Order provisions have been made since then with the result that some figures in certain tables are not directly comparable with previous years. Tables are footnoted to indicate where this has occurred.

Milk deliveries by Market Order producers totaled 410.6 million pounds in 2004, a decrease of 5.0 percent from last year. While the average daily delivery per producer of 7,429 pounds was an increase of 164 pounds or 2.3 percent over last year, the average number of producers declined by 7.4 percent to 151. Of total milk deliveries in 2004, 368.2 million pounds were pooled with the Market Order, a decrease of 5.2 percent from the 2003 total of 388.2 million pounds. The 60.2 percent Class I utilization of pooled milk or 221.8 million pounds was an increase from 53.5 percent utilization last year.

As required by Market Order provisions, bottlers and manufactures pay different prices for milk components depending on how the milk is used. Currently there are four categories of classification each with their own class price. In 2004 the average Class I price representing fluid milk products increased to \$16.90 per hundredweight from 2003 when the average price was \$13.65. The Class II price representing soft manufactured products such as ice cream and cottage cheese as well as fluid cream products averaged \$13.95 per hundredweight which was sixty six cents higher than the 2004 average Class IV price representing storable products of butter and powder. The 2004 Class III price for hard cheese and evaporated milk products averaged \$14.84 per hundredweight, which was a 31.6 percent increase from the 2003 average price of \$11.28. Class prices per hundredweight represent benchmark minimum prices for milk containing 3.5 percent butterfat, 2.99 percent true protein and 5.69 percent other solids.

Producers are paid based on the volume of milk produced and the milks components of butterfat, protein and other remaining solids. Each of the components in milk is valued separately at a price per pound that is the same as the Class III values per pound for butterfat, protein and other solids. The value of the other Classes I, II and IV in the Market Order help to make up the remaining producer pricing component called the Producer Price Differential (PPD) paid on per hundredweight of total fluid volume.

For comparison purposes a "Statistical Uniform Price" is computed by combining the values of the PPD and milk components at standard composition of 3.5 percent butterfat, 2.99 percent protein and 5.69 percent other solids. For 2004 the weighted average statistical uniform price was \$16.25 per hundredweight (\$1.40 per gallon) at Rochester NY. This is an increase of 31.3 percent from \$12.38 last year. The price received by an individual dairy farmer will vary as the component composition of a farm's milk differs from the standard benchmarks used for the statistical rate and by the location of the plant(s) to which the milk is delivered.

The 2004 simple average Class III component prices per pound for butterfat, protein and other solids paid to producers were \$2.0853, \$2.3334 and \$.0981 respectively. Last year the simple average prices were \$1.2261, \$2.2769 and \$.0307 for butterfat, protein and other solids respectively. The PPD simple average price for 2004 was \$1.25 compared to \$1.29 per hundredweight last year.

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Department of Agriculture and Markets
Western New York Milk Marketing Area
Donovan State Office Building
125 Main Street, Buffalo NY 14203

TABLE 1

MILK DELIVERIES FROM PRODUCERS ^{1/}

YEAR	COOPERATIVE PRODUCERS	INDEPENDENT PRODUCERS	PRODUCER DEALERS	TOTAL DELIVERED POUNDS ^{2/}	% CHANGE PREV. YEAR
1993	1,077,192,624	105,993,653		1,183,186,277	-7.0
1994	1,036,876,434	87,384,832		1,124,261,266	-5.0
1995	1,019,336,433	12,167,318		1,031,503,751	-8.3
1996	1,028,183,967	12,623,720		1,040,807,687	0.9
1997	1,018,983,891	12,449,567		1,031,433,458	-0.9
1998	1,066,654,280	12,913,514		1,079,567,794	4.7
1999	1,075,923,757	12,151,472		1,088,075,229	0.8
2000	533,698,564	5,360,192		539,058,756	-50.5
2001	515,463,732	-		515,463,732	-4.4
2002	500,356,492	-		500,356,492	-2.9
<u>2003</u>					
Jan	39,991,446	-		39,991,446	-10.6
Feb	36,530,017	-		36,530,017	-11.4
Mar	41,055,929	-		41,055,929	-10.8
Apr	40,318,254	-		40,318,254	-10.2
May	41,649,124	-		41,649,124	-11.7
Jun	39,674,300	-	3,327	39,677,627	-12.0
Jul	35,050,054	-	12,262	35,062,316	-13.6
Aug	32,613,429	-	8,108	32,621,537	-17.4
Sep	31,468,237	-	9,726	31,477,963	-16.3
Oct	31,792,589	-	9,023	31,801,612	-16.6
Nov	30,238,497	-	10,399	30,248,896	-17.1
Dec	<u>31,769,327</u>	-	<u>13,572</u>	<u>31,782,899</u>	<u>-18.2</u>
	432,151,203	-	66,417	432,217,620	-13.6
<u>2004</u>					
Jan	32,363,858	-	13,357	32,377,215	-19.0
Feb	30,267,512	-	11,858	30,279,370	-20.0
Mar	33,591,316	-	13,595	33,604,911	-18.1
Apr	41,915,172	-	19,555	41,934,727	4.0
May	43,852,240	-	23,215	43,875,455	5.3
Jun	35,094,095	-	19,188	35,113,283	-11.5
Jul	33,588,073	-	18,356	33,606,429	-4.2
Aug	32,595,106	-	19,298	32,614,404	*
Sep	30,922,752	-	17,062	30,939,814	-1.7
Oct	31,712,976	-	13,908	31,726,884	-0.2
Nov	30,247,329	-	15,371	30,262,700	*
Dec	<u>34,233,621</u>	-	<u>18,093</u>	<u>34,251,714</u>	<u>7.8</u>
	410,384,050	-	202,856	410,586,906	-5.0

1/ Milk produced, both pooled and nonpooled, by farms supplying the Western New York Market.

2/ Effective January 2000 Federal and Western New York Marketing Order Changes resulted in fewer milk deliveries under the Western New York Milk Marketing Area.

* Less than 0.05 percent.

TABLE 2

NUMBER OF FARMS SUPPLYING WESTERN NEW YORK MARKET ^{1/}

YEAR	COOPERATIVE PRODUCERS	INDEPENDENT PRODUCERS	PRODUCER DEALERS	TOTAL NO. OF FARMS	AVG. DAILY DELIV./FARM POUNDS ^{2/}	% CHANGE PREV. YEAR
1993	668	37		705	4,598	8.7
1994	609	31		640	4,813	4.7
1995	568	15		583	4,847	0.7
1996	538	15		553	5,142	6.1
1997	505	17		522	5,413	5.3
1998	487	15		502	5,892	8.8
1999	498	14		512	5,822	-1.2
2000	240	7		247	5,963	2.4
2001	212	0		212	6,661	11.7
2002	193	0		193	7,103	6.6
<u>2003</u>						
Jan	177	-		177	7,288	5.5
Feb	177	-		177	7,371	3.6
Mar	177	-		177	7,482	4.8
Apr	177	-		177	7,593	4.5
May	177	-		177	7,591	2.8
Jun	176	-	1	177	7,472	1.9
Jul	152	-	1	153	7,392	1.0
Aug	148	-	1	149	7,062	-1.3
Sep	146	-	1	147	7,138	1.9
Oct	144	-	1	145	7,075	3.0
Nov	144	-	1	145	6,954	2.4
Dec	<u>145</u>	-	<u>1</u>	<u>146</u>	<u>7,022</u>	<u>-0.9</u>
	162	-	1	163	7,265	2.3
<u>2004</u>						
Jan	144	-	1	145	7,203	-1.2
Feb	145	-	1	146	7,151	-3.0
Mar	144	-	1	145	7,476	-0.1
Apr	184	-	1	185	7,556	-0.5
May	183	-	1	184	7,692	1.3
Jun	146	-	1	147	7,962	6.6
Jul	145	-	1	146	7,425	0.4
Aug	145	-	1	146	7,206	2.0
Sep	144	-	1	145	7,113	-0.4
Oct	143	-	1	144	7,107	0.5
Nov	142	-	1	143	7,054	1.4
Dec	<u>140</u>	-	<u>1</u>	<u>141</u>	<u>7,836</u>	<u>11.6</u>
	150	-	1	151	7,429	2.3

1/ The number for the year is a simple average.

2/ See Table 1 footnote 1/.

TABLE 3

DELIVERIES OF MILK BY TOWNSHIPS FROM FARMS
SUPPLYING THE MARKETING AREA 1/

MONTH OF DECEMBER 2004

<u>COUNTY</u>	<u>TOWNSHIP</u>	<u>NUMBER OF PRODUCERS</u>	<u>POUNDS OF MILK</u>	<u>TOTALS BY COUNTIES</u>	
				<u>PRODUCERS</u>	<u>LBS. OF MILK</u>
Cattaraugus	Ashford		627,711		
	Dayton		68,169		
	East Otto		542,867		
	Franklinville		144,380		
	Freedom		1,728,404		
	Leon		81,082		
	Mansfield		545,782		
	Otto		28,206		
	Yorkshire		230,670	20	3,997,271
Erie	Boston		279,895		
	Brant		24,692		
	Collins		532,477		
	Concord		520,641		
	Eden		3,943,986		
	Elma		196,852		
	Holland		1,062,487		
	Lancaster		35,841		
	Marilla		22,220		
	Newstead		681,678		
	North Collins		1,069,998		
	Orchard Park		19,299		
	Sardinia		188,416		
Wales		103,497	45	8,681,979	
Genesee	Alabama		72,577		
	Batavia		2,762,322		
	Oakfield		3,247	4	2,838,146

1/ See Table 1 footnote 1/

TABLE 3 (CONT'D) DELIVERIES OF MILK BY TOWNSHIPS FROM FARMS
SUPPLYING THE MARKETING AREA 1/

MONTH OF DECEMBER 2004

<u>COUNTY</u>	<u>TOWNSHIP</u>	<u>NUMBER OF PRODUCERS</u>	<u>POUNDS OF MILK</u>	<u>TOTALS BY COUNTIES</u>	
				<u>PRODUCERS</u>	<u>LBS. OF MILK</u>
Niagara	Cambria		176,133		
	Lewiston		177,983		
	Lockport		2,242,940		
	Newfane		536,821		
	Porter		360,277		
	Royalton		2,104,456		
	Somerset		2,095,682		
	Wheatfield		651,637		
	Wilson		3,617,166	37	11,963,095
Orleans	Ridgeway		1,159,259		
	Shelby		260,599	7	1,419,858
Wyoming	Arcade		2,014,905		
	Bennington		491,896		
	Eagle		77,460		
	Gainsville		23,846		
	Genesee Falls		25,251		
	Java		621,330		
	Sheldon		1,161,236		
	Warsaw		168,589		
Weathersfield		766,852	28	5,351,365	
Grand Total – All Counties				<u>141</u>	<u>34,251,714</u>

1/ See Table 1 footnote 1/

TABLE 4

UTILIZATION OF MILK PRODUCED
(1000 POUNDS)

<u>YEAR</u>	<u>CLASS I</u>	<u>CLASS II</u>	<u>CLASS III 1/</u>	<u>CLASS IV 2/</u>	<u>TOTAL POOLED</u>	<u>NON POOLED 3/</u>	<u>TOTAL 4/</u>
1993	452,333	107,234	556,979		1,116,546	66,640	1,183,186
1994	432,471	204,305	420,679		1,057,455	66,806	1,124,261
1995	434,561	190,141	344,007		968,709	62,795	1,031,504
1996	419,247	176,760	376,303		972,310	68,498	1,040,808
1997	405,449	171,176	384,771		961,396	70,037	1,031,433
1998	390,210	172,819	430,187		993,216	86,352	1,079,568
1999	389,760	168,765	435,903		994,428	93,647	1,088,075
2000	273,775	173,689	41,915	10,295	499,674	39,385	539,059
2001	245,469	168,993	51,647	12,051	478,160	37,304	515,464
2002	235,465	164,198	49,365	14,310	463,338	37,018	500,356
<u>2003</u>							
Jan	19,279	11,290	5,015	1,088	36,672	3,319	39,991
Feb	17,604	12,958	1,612	1,371	33,545	2,985	36,530
Mar	18,423	14,756	1,558	2,988	37,725	3,331	41,056
Apr	17,573	16,381	2,468	675	37,097	3,221	40,318
May	18,129	16,151	3,191	132	37,603	4,046	41,649
Jun	15,946	16,915	2,699	514	36,074	3,604	39,678
Jul	16,251	11,457	3,028	670	31,406	3,656	35,062
Aug	16,744	6,975	4,768	434	28,921	3,701	32,622
Sep	16,818	6,136	4,597	89	27,640	3,838	31,478
Oct	17,815	6,275	3,239	340	27,669	4,133	31,802
Nov	15,451	5,423	3,838	1,297	26,009	4,240	30,249
Dec	<u>17,576</u>	<u>4,467</u>	<u>4,751</u>	<u>1,092</u>	<u>27,886</u>	<u>3,897</u>	<u>31,783</u>
YEAR	207,609	129,184	40,764	10,690	388,247	43,971	432,218
<u>2004</u>							
Jan	19,291	4,790	3,303	1,061	28,445	3,932	32,377
Feb	17,971	3,020	3,297	2,531	26,819	3,460	30,279
Mar	19,336	6,078	3,276	1,107	29,797	3,808	33,605
Apr	19,323	7,152	11,188	477	38,140	3,795	41,935
May	17,729	10,446	9,126	2,715	40,016	3,859	43,875
Jun	16,556	10,164	3,873	1,093	31,686	3,427	35,113
Jul	17,750	7,978	4,241	61	30,030	3,577	33,607
Aug	17,455	7,359	3,683	920	29,417	3,197	32,614
Sep	18,496	5,476	2,895	909	27,776	3,164	30,940
Oct	19,163	3,592	4,029	1,647	28,431	3,296	31,727
Nov	19,447	3,585	3,836	91	26,959	3,304	30,263
Dec	<u>19,312</u>	<u>5,996</u>	<u>4,871</u>	<u>540</u>	<u>30,719</u>	<u>3,533</u>	<u>34,252</u>
YEAR	221,829	75,636	57,618	13,152	368,235	42,352	410,587

1/ Milk products reclassified into three classes effective January 1993. Effective December 1993 a fourth class, Class III-A, for skim powder was instituted. Class III and Class III-A are combined in this Table.

2/ Milk products reclassified effective January 2000 eliminating Class III-A and instituting a Class IV.

3/ Milk of Western New York producers diverted to milk dealers outside of the market not pooled under the order, milk sold outside the market on routes, exempt milk and producers dumped milk.

4/ See Table 1 footnote 2/.

TABLE 5

PERCENT UTILIZATION OF MILK PRODUCED

YEAR	CLASS I	CLASS II	CLASS III 1/	CLASS IV 2/	TOTAL POOLED	NON POOLED 3/	TOTAL
1993	38.2	9.1	47.1		94.4	5.6	100.0
1994	38.5	18.2	37.4		94.1	5.9	100.0
1995	42.1	18.4	33.4		93.9	6.1	100.0
1996	40.3	17.0	36.1		93.4	6.6	100.0
1997	39.3	16.6	37.3		93.2	6.8	100.0
1998	36.1	16.0	39.9		92.0	8.0	100.0
1999	35.8	15.5	40.1		91.4	8.6	100.0
2000	50.8	32.2	7.8	1.9	92.7	7.3	100.0
2001	47.6	32.8	10.0	2.4	92.8	7.2	100.0
2002	47.1	32.8	9.9	2.8	92.6	7.4	100.0
<u>2003</u>							
Jan	48.2	28.2	12.6	2.7	91.7	8.3	100.0
Feb	48.2	35.5	4.4	3.7	91.8	8.2	100.0
Mar	44.9	35.9	3.8	7.3	91.9	8.1	100.0
Apr	43.6	40.6	6.1	1.7	92.0	8.0	100.0
May	43.5	38.8	7.7	0.3	90.3	9.7	100.0
Jun	40.2	42.6	6.8	1.3	90.9	9.1	100.0
Jul	46.4	32.7	8.6	1.9	89.6	10.4	100.0
Aug	51.3	21.4	14.6	1.4	88.7	11.3	100.0
Sep	53.4	19.5	14.6	0.3	87.8	12.2	100.0
Oct	56.0	19.7	10.2	1.1	87.0	13.0	100.0
Nov	51.1	17.9	12.7	4.3	86.0	14.0	100.0
Dec	<u>55.3</u>	<u>14.1</u>	<u>14.9</u>	<u>3.4</u>	<u>87.7</u>	<u>12.3</u>	<u>100.0</u>
YEAR	48.0	29.9	9.4	2.5	89.8	10.2	100.0
<u>2004</u>							
Jan	59.6	14.8	10.2	3.3	87.9	12.1	100.0
Feb	59.3	10.0	10.9	8.4	88.6	11.4	100.0
Mar	57.5	18.1	9.8	3.3	88.7	11.3	100.0
Apr	46.1	17.1	26.7	1.1	91.0	9.0	100.0
May	40.4	23.8	20.8	6.2	91.2	8.8	100.0
Jun	47.2	28.9	11.0	3.1	90.2	9.8	100.0
Jul	52.8	23.7	12.6	0.2	89.3	10.7	100.0
Aug	53.5	22.6	11.3	2.8	90.2	9.8	100.0
Sep	59.8	17.7	9.4	2.9	89.8	10.2	100.0
Oct	60.4	11.3	12.7	5.2	89.6	10.4	100.0
Nov	64.3	11.8	12.7	0.3	89.1	10.9	100.0
Dec	<u>56.4</u>	<u>17.5</u>	<u>14.2</u>	<u>1.6</u>	<u>89.7</u>	<u>10.3</u>	<u>100.0</u>
YEAR	54.0	18.4	14.1	3.2	89.7	10.3	100.0

1/ See Table 4 footnote 1/.

2/ See Table 4 footnote 2/.

3/ See Table 4 footnote 3/.

TABLE 6

PRODUCER COMPONENTS IN POOLED MILK 1/

YEAR	TOTAL POOLED POUNDS	BUTTERFAT SOLIDS		NONFAT SOLIDS			
		TEST	POUNDS	PROTEIN		OTHER SOLIDS	
				TEST	POUNDS	TEST	POUNDS
1993	1,116,545,825	3.624					
1994	1,057,455,262	3.660					
1995	968,708,660	3.649					
1996	972,310,168	3.703					
1997	961,396,072	3.681					
1998	993,216,061	3.662					
1999	994,428,007	3.661					
2000	499,674,520	3.745	18,715,116	2.977	14,876,398	5.588	27,920,314
2001	478,160,381	3.675	17,570,018	2.963	14,166,536	5.606	26,807,409
2002	463,337,824	3.686	17,079,142	2.979	13,801,020	5.595	25,925,923
<u>2003</u>							
Jan	36,671,623	3.80	1,391,682	3.06	1,120,576	5.59	2,049,464
Feb	33,545,084	3.79	1,269,736	3.04	1,020,773	5.59	1,874,200
Mar	37,724,620	3.76	1,417,617	3.00	1,132,274	5.59	2,110,374
Apr	37,096,686	3.68	1,366,429	2.96	1,097,856	5.62	2,085,260
May	37,603,372	3.62	1,361,281	2.94	1,106,330	5.64	2,122,527
Jun	36,073,631	3.57	1,287,030	2.93	1,057,511	5.63	2,030,560
Jul	31,406,589	3.54	1,111,720	2.88	905,610	5.58	1,752,265
Aug	28,921,584	3.54	1,024,937	2.88	834,174	5.60	1,618,892
Sep	27,639,879	3.60	994,766	2.95	815,720	5.59	1,546,145
Oct	27,668,709	3.72	1,030,117	3.06	846,754	5.58	1,543,938
Nov	26,008,510	3.72	967,230	3.05	793,274	5.60	1,456,807
Dec	<u>27,886,574</u>	<u>3.73</u>	<u>1,040,959</u>	<u>3.04</u>	<u>848,734</u>	<u>5.60</u>	<u>1,560,667</u>
YEAR	388,246,861	3.674	14,263,504	2.983	11,579,586	5.602	21,751,099
<u>2004</u>							
Jan	28,445,375	3.78	1,076,317	3.06	870,377	5.61	1,594,791
Feb	26,819,241	3.75	1,005,731	3.02	810,507	5.62	1,507,577
Mar	29,797,027	3.70	1,103,958	3.01	896,640	5.63	1,678,856
Apr	38,139,504	3.63	1,383,831	2.98	1,135,983	5.63	2,148,907
May	40,016,405	3.56	1,424,416	2.93	1,171,401	5.66	2,263,687
Jun	31,686,408	3.51	1,112,874	2.91	921,278	5.65	1,790,100
Jul	30,030,111	3.53	1,060,592	2.90	871,751	5.61	1,683,959
Aug	29,416,781	3.56	1,047,714	2.93	862,623	5.60	1,646,961
Sep	27,775,935	3.55	985,064	2.96	822,040	5.59	1,552,963
Oct	28,430,556	3.65	1,038,165	3.06	869,217	5.57	1,584,271
Nov	26,958,463	3.71	1,001,371	3.06	825,898	5.58	1,503,003
Dec	<u>30,719,074</u>	<u>3.73</u>	<u>1,144,994</u>	<u>3.05</u>	<u>936,599</u>	<u>5.60</u>	<u>1,720,404</u>
YEAR	368,234,880	3.635	13,385,027	2.986	10,994,314	5.615	20,675,479

1/ Testing of milk components expanded January 2000 with implementation of multiple component pricing.

TABLE 7 UTILIZATION OF PRODUCER BUTTERFAT IN POOLED MILK
(POUNDS)

<u>YEAR</u>	<u>CLASS I</u>	<u>%</u>	<u>CLASS II</u>	<u>%</u>	<u>CLASS III</u>	<u>%</u>	<u>CLASS IV</u>	<u>%</u>	<u>POUNDS</u>
2000	4,709,057	25.1	9,558,425	51.1	2,860,440	15.3	1,587,194	8.5	18,715,116
2001	3,862,464	22.0	7,846,344	44.6	3,807,889	21.7	2,053,321	11.7	17,570,018
2002	3,446,112	20.2	8,381,663	49.1	2,545,980	14.9	2,705,387	15.8	17,079,142
<u>2003</u>									
Jan	264,295	19.0	608,403	43.7	445,385	32.0	73,599	5.3	1,391,682
Feb	245,243	19.3	669,226	52.7	114,232	9.0	241,035	19.0	1,269,736
Mar	264,143	18.7	791,332	55.8	193,063	13.6	169,079	11.9	1,417,617
Apr	241,689	17.7	875,559	64.1	142,839	10.4	106,342	7.8	1,366,429
May	259,525	19.1	874,352	64.2	94,521	6.9	132,883	9.8	1,361,281
Jun	226,050	17.6	865,051	67.2	39,798	3.1	156,131	12.1	1,287,030
Jul	256,437	23.1	604,617	54.4	182,911	16.4	67,755	6.1	1,111,720
Aug	232,172	22.6	458,988	44.8	176,077	17.2	157,700	15.4	1,024,937
Sep	233,167	23.5	378,183	38.0	294,738	29.6	88,678	8.9	994,766
Oct	258,359	25.1	433,087	42.0	284,321	27.6	54,350	5.3	1,030,117
Nov	184,866	19.1	379,943	39.3	265,420	27.4	137,001	14.2	967,230
Dec	<u>240,571</u>	<u>23.1</u>	<u>380,172</u>	<u>36.5</u>	<u>319,764</u>	<u>30.7</u>	<u>100,452</u>	<u>9.7</u>	<u>1,040,959</u>
YEAR	2,906,517	20.4	7,318,913	51.3	2,553,069	17.9	1,485,005	10.4	14,263,504
<u>2004</u>									
Jan	336,324	31.3	271,627	25.2	278,971	25.9	189,395	17.6	1,076,317
Feb	290,500	28.9	340,333	33.8	147,069	14.6	227,829	22.7	1,005,731
Mar	300,754	27.3	325,904	29.5	254,195	23.0	223,105	20.2	1,103,958
Apr	316,493	22.9	467,853	33.8	387,144	28.0	212,341	15.3	1,383,831
May	288,358	20.2	634,989	44.6	319,377	22.4	181,692	12.8	1,424,416
Jun	262,996	23.6	664,493	59.7	149,178	13.4	36,207	3.3	1,112,874
Jul	309,226	29.2	539,658	50.9	150,790	14.2	60,918	5.7	1,060,592
Aug	296,122	28.2	495,250	47.3	127,781	12.2	128,561	12.3	1,047,714
Sep	293,256	29.8	501,694	50.9	112,831	11.5	77,283	7.8	985,064
Oct	303,584	29.2	493,731	47.6	143,820	13.9	97,030	9.3	1,038,165
Nov	309,853	30.9	444,784	44.4	155,177	15.5	91,557	9.2	1,001,371
Dec	<u>307,271</u>	<u>26.8</u>	<u>511,863</u>	<u>44.7</u>	<u>183,057</u>	<u>16.0</u>	<u>142,803</u>	<u>12.5</u>	<u>1,144,994</u>
YEAR	3,614,737	27.0	5,692,179	42.5	2,409,390	18.0	1,668,721	12.5	13,385,027

TABLE 8 UTILIZATION OF PRODUCER NONFAT SOLIDS IN POOLED MILK
FOR MANUFACTURE
(POUNDS)

<u>YEAR</u>	<u>CLASS II</u> <u>NONFAT SOLIDS</u>	<u>CLASS III – NONFAT SOLIDS</u>		<u>TOTAL</u>	<u>CLASS IV</u> <u>NONFAT SOLIDS</u>
		<u>PROTEIN</u>	<u>OTHER SOLIDS</u>		
2000	14,613,896	1,205,574	2,273,669	3,479,243	775,595
2001	14,349,250	1,473,357	2,774,636	4,247,993	887,349
2002	13,883,702	1,445,855	2,711,769	4,157,624	1,035,244
<u>2003</u>					
Jan	962,624	145,274	264,077	409,351	91,319
Feb	1,102,891	47,700	87,558	135,258	100,810
Mar	1,249,128	42,559	79,938	122,497	251,945
Apr	1,385,080	71,765	135,185	206,950	50,123
May	1,365,082	94,914	180,662	275,576	-
Jun	1,429,424	81,049	154,366	235,415	31,373
Jul	949,882	85,279	166,000	251,279	52,889
Aug	574,033	137,176	269,873	407,049	24,077
Sep	509,059	131,403	252,384	383,787	-
Oct	522,243	95,614	172,430	268,044	25,439
Nov	453,131	114,749	210,178	324,927	104,739
Dec	<u>366,729</u>	<u>141,534</u>	<u>259,831</u>	<u>401,365</u>	<u>88,190</u>
YEAR	10,869,306	1,189,016	2,232,482	3,421,498	820,904
<u>2004</u>					
Jan	405,062	96,415	177,613	274,028	78,884
Feb	240,039	98,653	185,953	284,606	206,569
Mar	514,596	94,103	179,612	273,715	79,472
Apr	596,265	332,287	638,686	970,973	23,391
May	874,899	267,110	524,179	791,289	224,956
Jun	840,963	112,673	221,051	333,724	93,581
Jul	654,123	122,917	241,349	364,266	7
Aug	606,781	108,632	208,720	317,352	69,313
Sep	440,248	86,189	163,049	249,238	73,945
Oct	275,541	125,073	227,189	352,262	138,718
Nov	279,098	118,949	215,919	334,868	-
Dec	<u>494,298</u>	<u>148,989</u>	<u>274,660</u>	<u>423,649</u>	<u>35,460</u>
YEAR	6,221,913	1,711,990	3,257,980	4,969,970	1,024,296

TABLE 9

NUMBER OF FLUID MILK DEALERS

<u>YEAR</u>	<u>BUYING FROM PRODUCERS</u> ^{1/}				<u>TOTAL</u>	<u>BUYING</u>	
	<u>POOL</u> <u>PLANTS</u>	<u>PRODUCER</u> <u>DEALERS</u>	<u>NON POOL</u> <u>PLANTS</u>	<u>FEDERAL</u> <u>PLANTS</u>		<u>FROM</u> <u>DEALERS</u>	<u>TOTAL NUMBER</u> <u>OF DEALERS</u>
1993	8		3	3	14	46	60
1994	7		3	3	13	43	56
1995	6		2	3	11	42	53
1996	6		2	3	11	41	52
1997	6		2	3	11	40	51
1998	6		2	3	11	38	49
1999	6		1	3	10	52	62
2000	4		1	5	10	48	58
2001	4		1	5	10	46	56
2002	4		1	4	9	47	56
<u>2003</u>							
Jan	4		1	4	9	45	54
Feb	4		1	4	9	44	53
Mar	4		1	4	9	44	53
Apr	4		1	4	9	44	53
May	4		1	4	9	45	54
Jun	3	1	1	4	9	45	54
Jul	3	1	1	4	9	46	55
Aug	3	1	1	4	9	45	54
Sep	3	1	1	4	9	45	54
Oct	3	1	1	4	9	45	54
Nov	3	1	1	4	9	45	54
Dec	3	1	1	4	9	45	54
<u>2004</u>							
Jan	3	1	1	4	9	44	53
Feb	3	1	1	4	9	44	53
Mar	3	1	1	4	9	44	53
Apr	3	1	1	4	9	44	53
May	3	1	1	4	9	44	53
Jun	3	1	1	4	9	44	53
Jul	3	1	1	4	9	45	54
Aug	3	1	1	4	9	45	54
Sep	3	1	1	4	9	45	54
Oct	3	1	1	4	9	45	54
Nov	3	1	1	4	9	45	54
Dec	3	1	1	4	9	45	54

1/ Diversion Plants are not included.

TABLE 10

FLUID MILK PRODUCT SALES 1/
(1000 POUNDS)

<u>YEAR</u>	<u>MILK</u>	<u>REDUCED FAT 1% & 2%</u>	<u>FAT FREE SKIM</u>	<u>FLAVORED MILK & DRINKS</u>	<u>BUTTER- MILK</u>	<u>TOTAL FLUID MILK PRODUCTS</u>	<u>PERCENT CHANGE PREV. YEAR</u>
1993	101,104	360,875	72,358	28,290	2,390	565,017	-3.2
1994	100,511	347,136	79,664	28,930	2,349	558,590	-1.1
1995	95,665	329,868	89,181	27,871	2,329	544,914	-2.4
1996	92,649	317,008	93,933	29,395	2,176	535,161	-1.8
1997	89,796	311,982	98,045	29,714	1,916	531,453	-0.7
1998	84,922	301,000	101,450	31,822	1,862	521,056	-2.0
1999	87,400	290,675	102,651	36,198	1,841	518,765	-0.4
2000	87,225	291,487	102,213	35,370	1,661	517,956	-0.2
2001	82,969	283,836	100,999	36,948	1,611	506,363	-2.2
2002	79,171	279,208	101,306	36,923	1,647	498,255	-1.6
<u>2003</u>							
Jan	6,787	24,219	8,869	3,558	126	43,559	0.7
Feb	6,117	21,826	8,094	3,128	124	39,289	1.0
Mar	6,562	23,504	8,910	3,847	142	42,965	1.2
Apr	6,319	22,115	8,247	3,026	132	39,839	-4.4
May	6,451	23,750	8,102	3,694	136	42,133	-2.1
Jun	5,899	21,351	8,099	2,734	119	38,202	-0.6
Jul	6,166	21,504	7,861	1,823	128	37,482	-4.2
Aug	6,242	21,863	8,110	1,960	133	38,308	-5.9
Sep	6,265	22,541	8,511	3,782	127	41,226	*
Oct	6,519	22,971	8,470	3,975	133	42,068	-3.5
Nov	6,132	21,499	7,922	3,068	139	38,760	-9.8
Dec	<u>6,750</u>	<u>23,389</u>	<u>8,473</u>	<u>3,139</u>	<u>150</u>	<u>41,901</u>	<u>-2.3</u>
YEAR	76,209	270,532	99,668	37,734	1,589	485,732	-2.5
<u>2004</u>							
Jan	6,506	24,126	9,010	3,169	117	42,928	-1.4
Feb	5,715	21,101	7,780	3,145	115	37,856	-6.7
Mar	6,324	23,485	8,896	3,913	140	42,758	-0.5
Apr	5,998	21,965	8,318	2,921	126	39,328	-1.3
May	5,821	21,718	8,492	3,356	131	39,518	-6.2
Jun	5,694	20,229	7,910	2,486	126	36,445	-4.6
Jul	6,078	21,337	8,186	1,621	129	37,351	-0.3
Aug	6,075	20,991	8,164	1,669	128	37,027	-3.3
Sep	5,942	21,173	8,405	3,314	125	38,959	-5.5
Oct	6,190	22,078	8,785	3,617	134	40,804	-3.0
Nov	6,301	22,310	8,794	3,287	144	40,836	5.4
Dec	<u>6,614</u>	<u>22,953</u>	<u>8,879</u>	<u>3,146</u>	<u>160</u>	<u>41,752</u>	<u>-0.4</u>
YEAR	73,258	263,466	101,619	35,644	1,575	475,562	-2.1

1/ Total Sales by all plants into the marketing area. 1993 not comparable to prior periods due to marketing order changes 1/1/93.

*Less than .1%.

TABLE 11ESTIMATED PER CAPITA CONSUMPTION
OF FLUID MILK PRODUCTS1993 – 2004

(Pounds Per Person Per Year)

<u>YEAR</u>	<u>ANNUAL AVERAGE POPULATION 1/</u>	<u>MILK</u>	<u>1% & 2% REDUCED FAT</u>	<u>FAT FREE SKIM MILK</u>	<u>BUTTER- MILK</u>	<u>FLAV. MILK & DRINKS</u>	<u>TOTAL</u>
1993	2,447,728	41.3	147.4	29.6	1.0	11.6	230.8
1994	2,400,485	41.2	135.2	32.6	1.0	11.9	228.9
1995	2,440,698	39.2	135.2	36.5	1.0	11.4	223.3
1996	2,433,907	38.1	130.2	38.6	0.9	12.1	219.9
1997	2,413,169	37.2	129.3	40.6	0.8	12.3	220.2
1998	2,385,117	35.6	126.2	42.5	0.8	13.4	218.5
1999	2,380,725	36.7	122.1	43.1	0.8	15.2	217.9
2000	2,428,677	35.9	120.0	42.1	0.7	14.6	213.3
2001	2,426,623	34.2	117.0	41.6	0.7	15.2	208.7
2002	2,427,725	32.6	115.0	41.7	0.7	15.2	205.2
2003	2,422,973	31.4	111.7	41.1	0.7	15.6	200.5
2004	2,420,000	30.3	108.9	42.0	0.7	14.7	196.5

1/ Projection used for 2004; estimate not available from U.S. Census Bureau at time of printing.

TABLE 12

CLASS PRICES AT 3.5% BUTTERFAT 1/
(PER HUNDREDWEIGHT)

<u>YEAR</u>	<u>CLASS I</u> ^{2/}	<u>CLASS II</u>	<u>CLASS III</u>	<u>CLASS III-A</u>	<u>CLASS IV</u>
1993	\$13.923	\$12.013	\$11.751	\$10.790	
1994	14.473	12.453	11.958	10.273	
1995	13.920	11.843	11.786	10.744	
1996	15.926	13.926	13.344	13.001	
1997	14.073	12.073	12.002	12.363	
1998	15.843	13.843	14.158	14.856	
1999	15.963	13.963	12.388	12.140	
2000	13.854	12.531	9.740		\$11.830
2001	16.424	14.420	12.936		13.643
2002	13.188	11.451	10.260		10.713
<u>2003</u>					
Jan	\$12.77	\$11.19	\$9.63		\$9.97
Feb	12.44	10.57	9.53		9.73
Mar	12.03	10.46	8.97		9.71
Apr	11.98	10.48	9.17		9.77
May	12.06	10.47	9.50		9.78
Jun	12.08	10.51	9.55		9.81
Jul	12.11	10.68	11.64		10.00
Aug	13.11	10.85	13.74		10.19
Sep	15.91	10.79	14.28		10.09
Oct	16.56	10.89	14.34		10.21
Nov	16.62	11.03	13.37		10.34
Dec	<u>16.07</u>	<u>11.35</u>	<u>11.63</u>		<u>10.58</u>
YEAR	\$13.645	\$10.773	\$11.279		\$10.015
<u>2004</u>					
Jan	\$13.93	\$11.74	\$11.25		\$11.03
Feb	13.50	12.98	11.30		12.29
Mar	14.30	14.89	13.67		14.21
Apr	16.04	15.32	19.00		14.69
May	21.34	15.14	20.02		14.61
Jun	22.88	14.41	17.15		13.82
Jul	19.77	14.08	14.26		13.39
Aug	16.28	13.20	13.60		12.53
Sep	15.80	13.74	14.20		13.07
Oct	16.61	13.65	13.65		12.90
Nov	16.05	14.17	14.31		13.42
Dec	<u>16.24</u>	<u>14.07</u>	<u>15.63</u>		<u>13.50</u>
YEAR	\$16.895	\$13.949	\$14.837		\$13.288

1/ Price for the year is a simple average. Effective January 2000 additional benchmarks of 2.99% protein, 5.69% other solids and 8.68% total nonfat solids are reflected in announced prices. See Table 4 footnotes 1/ and 2/.

2/ Effective January 2000, price as announced for Monroe County, New York.

TABLE 13

CLASS COMPONENT PRICES 1/

YEAR	CLASS I 2/ BUTTER-		CLASS II BUTTER- NONFAT			CLASS III BUTTER-		OTHER SOLIDS (per lb.)	CLASS IV BUTTER- NONFAT				
	FAT (per lb.)	SKIM (per cwt.)	FAT (per lb.)	SOLIDS (per lb.)	SKIM (per cwt.)	FAT (per lb.)	PROTEIN (per lb.)		SKIM (per cwt.)	FAT (per lb.)	SOLIDS (per lb.)	SKIM (per cwt.)	
1993	\$.7922	\$11.56	\$.7731		\$9.65	\$.7705			\$9.38				
1994	.7060	12.44	.6858		10.42	.6809			9.92				
1995	.8131	11.48	.7923		9.40	.7918			9.34				
1996	1.1202	12.44	1.1002		10.44	1.0944			9.86				
1997	1.2264	10.14	1.2064		8.14	1.2056			8.06				
1998	2.0072	9.14	1.9872		7.14	1.9904			7.45				
1999	1.3450	11.66	1.3250		9.66	1.3092			8.09				
2000	1.1960	10.02	1.2592	\$.9353	8.42	1.2522	\$1.6938	\$.0509	5.55	\$1.2522	\$.8574	\$7.72	
2001	1.9134	10.08	1.8562	.9123	8.21	1.8492	1.8984	.1374	6.70	1.8492	.8256	7.43	
2002	1.2365	9.18	1.2010	.8344	7.51	1.1940	1.9146	.0624	6.30	1.1940	.7523	6.77	
2003	1.2326	9.67	1.2331	.7434	6.69	1.2261	2.2769	.0307	7.24	1.2261	.6588	5.93	
<u>2004</u>													
Jan	\$1.3741	\$9.45	\$1.5304	\$.7344	\$6.61	\$1.5234	\$1.8930	\$.0445	\$6.13	\$1.5234	\$.6561	\$5.90	
Feb	1.5531	8.36	1.8902	.7333	6.60	1.8832	1.5151	.0317	4.88	1.8832	.6563	5.91	
Mar	1.8204	8.22	2.4282	.7356	6.62	2.4212	1.6476	.0462	5.38	2.4212	.6599	5.94	
Apr	2.3134	8.23	2.5502	.7367	6.63	2.5432	3.1330	.1273	10.46	2.5432	.6668	6.00	
May	2.5076	13.02	2.4759	.7456	6.71	2.4689	3.4857	.1676	11.79	2.4689	.6875	6.19	
Jun	2.5221	14.56	2.2204	.7644	6.88	2.2134	2.8434	.1570	9.74	2.2134	.6987	6.29	
Jul	2.1673	12.63	2.0959	.7767	6.99	2.0889	2.0794	.1278	7.20	2.0889	.7003	6.30	
Aug	2.1535	9.06	1.8315	.7822	7.04	1.8245	2.2392	.0905	7.48	1.8245	.7073	6.37	
Sep	1.8423	9.69	1.9750	.7867	7.08	1.9680	2.2887	.0818	7.58	1.9680	.7126	6.41	
Oct	1.9262	10.23	1.9411	.7889	7.10	1.9341	2.1287	.0906	7.13	1.9341	.7054	6.35	
Nov	1.9843	9.44	2.0904	.7889	7.10	2.0834	2.1503	.1030	7.27	2.0834	.7059	6.35	
Dec	<u>1.9382</u>	<u>9.80</u>	<u>2.0780</u>	<u>.7822</u>	<u>7.04</u>	<u>2.0710</u>	<u>2.5963</u>	<u>.1088</u>	<u>8.69</u>	<u>2.0710</u>	<u>.7199</u>	<u>6.48</u>	
YEAR	\$2.0085	\$ 10.22	\$2.0923	\$.7630	\$6.87	\$2.0853	\$2.3334	\$.0981	\$7.81	\$2.0853	\$.6897	\$6.21	

1/ Butterfat and skim values as determined by the butterfat differential; replaced by multiple component pricing in January 2000. See also Table 4 footnotes 1/ and 2/. Class III-A prices not shown in this table. Price for the year is a simple average.

2/ See Table 12 footnote 2/.

TABLE 14

PRICE QUOTATIONS USED TO COMPUTE MANUFACTURING CLASS PRICES
BUTTERFAT DIFFERENTIALS AND COMPONENT PRICES 1/

<u>YEAR</u>	<u>NONFAT DRY MILK 2/ Western States (¢ Per Lb.)</u>	<u>NONFAT DRY MILK Western States (¢ Per Lb.)</u>	<u>DRY BUTTERMILK Western States (¢ Per lb.)</u>	<u>WISC.-MINN. 3.5% MFG MILK PRICE 3/ (\$ Per Cwt.)</u>	<u>WISC.-MINN. 3.5% BASE MONTH PRICE (\$ Per Cwt.)</u>	<u>BASIC FORMULA PRICE 4/ (\$ Per Cwt.)</u>	<u>CHICAGO BUTTER 5/ GRADE A (¢ Per Lb.)</u>	<u>BUTTER 6/ GRADE AA (¢ Per lb.)</u>
1993	111.95			11.80			73.42	
1994	107.93			12.00			66.77	
1995	108.58	106.02	85.19	11.55	11.98	11.83	75.13	87.09
1996	122.16	117.08	118.17		13.40	13.39	99.82	107.77
1997	110.01	107.15	101.25		12.03	12.05	106.63	115.94
1998	106.94	105.49	93.99		14.17	14.20	168.71	176.85
1999	103.47	101.28	72.08		12.65	12.43	114.96	123.96
2000	101.15							114.08
2001	97.91							163.04
2002	90.43							109.31
2003	80.90							111.94
<u>2004</u>								
Jan	80.62							136.32
Feb	80.64							165.82
Mar	81.01							209.94
Apr	81.71							219.94
May	83.83							213.85
Jun	84.97							192.90
Jul	85.13							182.69
Aug	85.84							161.01
Sep	86.39							172.78
Oct	85.65							170.00
Nov	85.70							182.24
Dec	87.13							181.22
YEAR	84.05							182.39

1/ Price for the year is a simple average.

2/ Spray process in Chicago area; replaced by Central States in July 1993; replaced by NASS survey in January 2000.

3/ The butterfat differential used to adjust the milk price to a 3.5% basis was modified Feb. 1991 conforming to changes by Federal Milk Orders for Dec. 1990

4/ Effective May 1995 as the Wisconsin-Minnesota Base Month Price updated by a butter/powder/cheese product price formula. Also see footnote 5/.

5/ Wholesale price. Based on the Chicago Mercantile Exchange in Feb. 1991; replaced by CME Grade AA butter price minus 9 cents on 6/26/98. Price Series used to compute the Basic Formula Price and butterfat differential.

6/ Chicago 92 score butter price; replaced by NASS survey in January 2000

TABLE 14 CONT'D PRICE QUOTATIONS USED TO COMPUTE MANUFACTURING CLASS PRICES
BUTTERFAT DIFFERENTIALS AND COMPONENT PRICES 1/

<u>YEAR</u>	<u>CHEDDAR CHEESE 40# BLOCK 2/ (¢ Per Lb.)</u>	<u>CHEDDAR CHEESE 500# BARREL +3¢ 3/ (¢ Per Lb.)</u>	<u>CHEDDAR CHEESE WEIGHTED AVG. 4/ (¢ Per Lb.)</u>	<u>DRY WHEY 5/ (¢ Per Lb.)</u>
1993				
1994				
1995	133.15			
1996	146.63			
1997	129.26			
1998	153.63			
1999	141.69			
2000	113.32	112.85	113.13	18.63
2001	141.65	141.13	141.38	27.00
2002	118.08	116.89	117.40	19.74
2003	129.70	128.65	129.16	16.67
<u>2004</u> Jan	130.79	127.79	129.06	18.01
Feb	131.65	131.32	131.47	16.77
Mar	152.12	158.14	155.41	18.17
Apr	200.01	205.64	203.27	26.02
May	212.89	209.10	210.78	29.92
Jun	185.09	180.40	182.52	28.90
Jul	156.61	154.76	155.60	26.07
Aug	149.27	151.41	150.39	22.46
Sep	156.94	157.37	157.19	21.62
Oct	152.70	150.03	151.26	22.47
Nov	156.85	157.96	157.46	23.67
Dec	<u>174.04</u>	<u>166.60</u>	<u>170.00</u>	<u>24.23</u>
YEAR	163.25	162.54	162.87	23.19

1/ Price for the year is a simple average.

2/ National Cheese Exchange; replaced by NASS price series in May 1997; replaced by NASS survey in January 2000.

3/ Nass Survey price adjusted to 39% moisture plus 3 ¢ per pound.

4/ Average of Cheddar Cheese 40# block and 500# barrel prices weighted by NASS survey of their respective production.

5/ NASS survey.

TABLE 15

PRICE QUOTATIONS USED FOR ADVANCE PRICING FACTORS 1/

	<u>NONFAT DRY MILK</u>	<u>BUTTER GRADE AA</u>	<u>CHEDDAR CHEESE 40# BLOCK</u>	<u>CHEDDAR CHEESE 500# BARREL + 3¢ 2/</u>	<u>CHEDDAR CHEESE WEIGHTED AVG 3/</u>	<u>DRY WHEY</u>
	(¢ Per Lb.)	(¢ Per Lb.)	(¢ Per Lb.)	(¢ Per Lb.)	(¢ Per Lb.)	(¢ Per Lb.)
<u>2004</u>						
Jan	80.72	122.19	136.06	126.63	131.23	19.67
Feb	80.51	136.87	130.26	127.41	128.54	18.24
Mar	80.85	158.79	130.27	128.71	129.42	16.91
Apr	80.90	199.21	142.84	145.94	144.54	17.06
May	81.79	215.14	200.16	206.07	203.44	26.11
Jun	83.72	216.33	216.76	216.10	216.38	29.75
Jul	85.00	187.23	190.08	181.28	185.21	29.42
Aug	85.52	186.10	155.20	151.31	153.04	26.00
Sep	85.96	160.58	148.42	150.00	149.23	22.80
Oct	86.22	167.46	157.45	158.58	158.10	21.55
Nov	86.26	172.23	154.67	150.54	152.40	22.41
Dec	<u>85.53</u>	<u>168.45</u>	<u>153.16</u>	<u>153.76</u>	<u>153.48</u>	<u>23.38</u>
YEAR	83.58	174.22	159.61	158.03	158.75	22.78

1/ NASS survey weighted average values used to calculate Advance Pricing Factors for months as shown. These prices are announced on or before the 23rd of the prior month. Price for the year is a simple average.

2/ See Table 14 Cont. footnote 3/.

3/ See Table 14 Cont. footnote 4/.

TABLE 16

ADVANCE PRICING FACTORS 1/

<u>YEAR</u>	<u>CLASS III SKIM</u>	<u>CLASS IV SKIM</u>	<u>CLASS I SKIM MOVER</u>	<u>BUTTERFAT</u>
	(\$ Per Cwt.)	(\$ Per Cwt.)	(\$ Per Cwt.)	(\$ Per Lb.)
<u>2004</u>				
Jan	7.15	5.91	7.15	1.3511
Feb	6.06	5.90	6.06	1.5301
Mar	5.02	5.92	5.92	1.7974
Apr	4.68	5.93	5.93	2.2904
May	10.72	6.01	10.72	2.4846
Jun	12.26	6.18	12.26	2.4991
Jul	10.33	6.29	10.33	2.1443
Aug	6.76	6.34	6.76	2.1305
Sep	7.39	6.38	7.39	1.8193
Oct	7.93	6.40	7.93	1.9032
Nov	7.14	6.40	7.14	1.9613
Dec	<u>7.50</u>	<u>6.34</u>	<u>7.50</u>	<u>1.9152</u>
YEAR	7.75	6.17	7.92	1.9855

1/ Used to compute the Class I butterfat and skim prices and Class II skim price for the months as shown. These factors are announced on or before the 23rd of the prior month. Price for the year is a simple average.

TABLE 17

PRODUCER PAYMENT FACTORS AND PRICES 1/

YEAR	BUTTERFAT DIFFERENTIAL	PRODUCER PRICE DIFFERENTIAL 2/ (\$ Per Cwt.)	PRODUCER MILK COMPONENTS OF:			UNIFORM PRICE 3/ (\$ Per Cwt.)
			BUTTERFAT (\$ Per Lb.)	PROTEIN (\$ Per Lb.)	OTHER SOLIDS (\$ Per Lb.)	
1993	.068					12.576
1994	.058					12.881
1995	.070					12.597
1996	.100					14.435
1997	.113					12.870
1998	.192					14.694
1999	.123					13.922
2000		3.348	1.2389	1.7087	.0503	13.082
2001		2.339	1.8508	1.9013	.1374	15.316
2002		1.918	1.2033	1.9170	.0626	12.215
<u>2003</u> Jan		2.04	1.1868	1.7579	.0370	11.67
Feb		1.87	1.1385	1.8019	.0271	11.40
Mar		2.12	1.1471	1.6115	.0237	11.09
Apr		1.95	1.1702	1.6560	.0219	11.12
May		1.72	1.1711	1.7903	.0083	11.22
Jun		1.66	1.1777	1.8062	.0027	11.21
Jul		.10	1.2263	2.4355	.0103	11.74
Aug		-.79	1.2729	3.0540	.0253	12.95
Sep		.22	1.2429	3.2440	.0398	14.50
Oct		.44	1.2770	3.1979	.0539	14.78
Nov		1.35	1.3099	2.8207	.0596	14.72
Dec		<u>2.77</u>	<u>1.3923</u>	<u>2.1472</u>	<u>.0590</u>	<u>14.40</u>
YEAR		1.353	1.2177	2.2030	.0289	12.376
<u>2004</u> Jan		2.07	1.5234	1.8930	.0445	13.32
Feb		2.62	1.8832	1.5151	.0317	13.92
Mar		2.15	2.4212	1.6476	.0462	15.82
Apr		-1.78	2.5432	3.1330	.1273	17.22
May		-.84	2.4689	3.4857	.1676	19.18
Jun		1.71	2.2134	2.8434	.1570	18.86
Jul		3.33	2.0889	2.0794	.1278	17.59
Aug		1.10	1.8245	2.2392	.0905	14.70
Sep		1.29	1.9680	2.2887	.0818	15.49
Oct		1.86	1.9341	2.1287	.0906	15.51
Nov		1.39	2.0834	2.1503	.1030	15.70
Dec		<u>.15</u>	<u>2.0710</u>	<u>2.5963</u>	<u>.1088</u>	<u>15.78</u>
YEAR		1.111	2.1096	2.3920	.1019	16.254

1/ Price for the year is a weighted average of pooled pounds except Butterfat Differentials which are simple averages.

2/ Price at Monroe County, N.Y. delivery point.

3/ Price at 3.5% butterfat. No longer a basis of producer payment effective January 2000 and shown only as a statistic for comparison purposes for milk containing 3.5% butterfat, 2.99% protein and 5.69% other solids for Monroe County, NY delivery point.

TABLE 18 COMPOSITE PRODUCER PRICE DIFFERENTIAL COMPUTATION – 2004
At MONROE COUNTY, NY

<u>MILK FROM PRODUCERS</u>	<u>POUNDS</u>	<u>WEIGHTED AVERAGE RATE</u>	<u>VALUE</u>	<u>%</u>
Class I	221,829,328			60.24
Skim	218,214,591	\$10.0556	\$21,942,800.51	
Butterfat	3,614,737	1.9971	7,219,069.11	
Class II	75,635,836			20.54
Nonfat Solids	6,221,913	0.7618	4,739,679.32	
Butterfat	5,692,179	2.1208	12,071,857.99	
Class III	57,617,557			15.65
Protein	1,711,990	2.5610	4,384,463.98	
Other Solids	3,257,980	0.1110	361,735.66	
Butterfat	2,409,390	2.1464	5,171,428.92	
Class IV	13,152,159			3.57
Nonfat Solids	1,024,296	0.6839	700,512.52	
Butterfat	1,668,721	2.1061	3,514,563.99	
				<u>100.00</u>
Reclassified Inventory			304,980.13	
Handler Obligation			<u>\$60,411,092.13</u>	
Less Producer Component Values:				
Protein	10,994,314	2.3920	(26,298,306.04)	
Other Solids	20,675,479	0.1019	(2,107,133.56)	
Butterfat	13,385,027	2.1096	(28,236,976.63)	
			(\$56,642,416.23)	
Delivery Point Location Adj.			330,473.04	
Less: Cooperative Payments			(184,117.44)	
Add: Cash in Reserve from Dec. 2003 pool			11,694.30	
Interest Earned			10.98	
Audit Adjustments			<u>178,867.34</u>	
			\$4,105,604.12	
Less: Cash in Reserve from Dec. 2004 pool			(15,161.62)	
<u>PRODUCER PRICE DIFFERENTIAL</u>	<u>368,234,880</u>	<u>\$1.11</u>	<u>\$4,090,442.50</u>	

STATISTICAL UNIFORM PRICE at 3.5% BUTTERFAT (at Monroe County, NY) \$16.25*

*Simple average \$16.09

TABLE 19

PAYMENTS FROM EQUALIZATION FUND

	COOPERATIVE PAYMENTS		MILK IN POOL
	VALUE	RATE 1/	(POUNDS)
1993	\$505,417.22	\$.0450	1,125,394,700
1994	485,432.22	.0460	1,064,994,225
1995	478,626.78	.0490	969,445,192
1996	480,383.77	.0490	972,750,921
1997	475,220.00	.0490	961,396,072
1998	490,837.73	.0490	993,277,241
1999	491,871.70	.0494	994,457,982
2000	247,463.14	.0495	499,674,520
2001	239,080.20	.0500	478,160,381
2002	231,668.89	.0500	463,337,824
<u>2003</u>			
Jan	\$ 18,335.81	\$.050	36,671,623
Feb	16,772.54	.050	33,545,084
Mar	18,862.31	.050	37,724,620
Apr	18,548.34	.050	37,096,686
May	18,801.69	.050	37,603,372
Jun	18,036.82	.050	36,073,631
Jul	15,703.29	.050	31,406,589
Aug	14,460.79	.050	28,921,584
Sep	13,819.94	.050	27,639,879
Oct	13,834.35	.050	27,668,709
Nov	13,004.26	.050	26,008,510
Dec	<u>13,943.29</u>	<u>.050</u>	<u>27,886,574</u>
YEAR	\$194,123.43	\$.0500	388,246,861
<u>2004</u>			
Jan	\$ 14,222.69	\$.050	28,445,375
Feb	13,409.62	.050	26,819,241
Mar	14,898.51	.050	29,797,027
Apr	19,069.75	.050	38,139,504
May	20,008.20	.050	40,016,405
Jun	15,843.20	.050	31,686,408
Jul	15,015.06	.050	30,030,111
Aug	14,708.39	.050	29,416,781
Sep	13,887.97	.050	27,775,935
Oct	14,215.28	.050	28,430,556
Nov	13,479.23	.050	26,958,463
Dec	<u>15,359.54</u>	<u>.050</u>	<u>30,719,074</u>
YEAR	\$184,117.44	\$.0500	368,234,880

1/ The number for the year is a simple average.

TABLE 20

RETURNS TO PRODUCERS FROM AUDITING

<u>2004</u>	<u>AUDIT ADJUSTMENTS PAID TO EQUAL. FUND</u>	<u>REFUNDS TO DEALERS</u>	<u>NET COLLECTIONS FOR PRODUCERS</u>
Jan	\$1,622.53	\$1,241.27	\$381.26
Feb	60,619.55	-	60,619.55
Mar	22,800.52	15,261.45	7,539.07
Apr	66,248.93	-	66,248.93
May	30,560.46	12,308.54	18,251.92
Jun	-	-	-
Jul	-	-	-
Aug	-	-	-
Sep	-	-	-
Oct	3,962.00	-	3,962.00
Nov	-	-	-
Dec	<u>33,803.09</u>	<u>12,563.35</u>	<u>21,239.74</u>
TOTAL	\$219,617.08	\$41,374.61	\$178,242.47

TABLE 21

ADMINISTRATIVE EXPENSE
(Cash Disbursements)

<u>2004</u>	<u>TOTAL EXPENSES 1/</u>	<u>TOTAL EXP. PER CWT. OF MILK IN POOL</u>
Jan	\$ 9,075.27	\$.0319
Feb	8,667.28	.0323
Mar	30,373.94	.1019
Apr	42,731.30	.1120
May	8,802.22	.0220
Jun	36,023.63	.1137
Jul	9,182.41	.0306
Aug	8,971.17	.0305
Sep	9,712.19	.0350
Oct	9,207.89	.0324
Nov	9,350.88	.0347
Dec	<u>17,783.37</u>	<u>.0579</u>
TOTAL	\$199,881.55	\$.0543

1/ Includes employer's payments for retirement, unemployment insurance, social security, workmen's compensation and health insurance.

All expenses must be within the limits of an allocation of funds approved by the State Director of the Budget, and all disbursements are audited by the State Comptroller before payment.

TABLE 22

AVERAGE PRICE RECEIVED BY PRODUCERS 1/
(per hundredweight)

<u>YEAR</u>	<u>ANNOUNCED PRODUCER PRICE DIFFERENTIAL</u>	<u>PRODUCER PRICE DIFFERENTIAL LESS ADMIN.EXP.</u>	<u>AVERAGE BUTTERFAT TEST - %</u>	<u>BUTTERFAT ADJUSTMENT</u>	<u>AVERAGE PROTEIN TEST - %</u>	<u>PROTEIN ADJUSTMENT</u>
2004 Jan	\$2.07	\$2.02	3.78	\$5.758	3.06	\$5.793
Feb	2.62	2.57	3.75	7.062	3.02	4.576
Mar	2.15	2.10	3.70	8.958	3.01	4.959
Apr	-1.78	-1.83	3.63	9.232	2.98	9.336
May	-.84	-.89	3.56	8.789	2.93	10.213
Jun	1.71	1.66	3.51	7.769	2.91	8.274
Jul	3.33	3.28	3.53	7.374	2.90	6.030
Aug	1.10	1.05	3.56	6.495	2.93	6.561
Sep	1.29	1.24	3.55	6.986	2.96	6.775
Oct	1.86	1.81	3.65	7.059	3.06	6.514
Nov	1.39	1.34	3.71	7.729	3.06	6.580
Dec	<u>.15</u>	<u>.10</u>	<u>3.73</u>	<u>7.725</u>	<u>3.05</u>	<u>7.919</u>
YEAR	\$1.111	\$1.061	3.635	\$7.667	2.986	\$7.143

1/ Milk component values are paid to producers at a rate per pound of the respective component; see Table 17. Component values per hundredweight are for comparison purposes only at the test shown. Year averages are weighted by total pooled pounds.

TABLE 22 CONT'D

AVERAGE PRICE RECEIVED BY PRODUCERS 1/
(per hundredweight)

<u>YEAR</u>	<u>AVERAGE OTHER SOLIDS TEST - %</u>	<u>OTHER SOLIDS ADJUSTMENT</u>	<u>DELIVERY POINT LOCATION ADJUSTMENT</u>	<u>TOTAL PRICE</u>	<u>TOTAL POOLED POUNDS</u>	<u>VALUE</u>
<u>2004</u> Jan	5.61	\$.250	-.089	\$13.732	28,445,375	\$ 3,906,119
Feb	5.62	.178	-.091	14.295	26,819,241	3,833,811
Mar	5.63	.260	-.090	16.187	29,797,027	4,823,245
Apr	5.63	.717	-.090	17.365	38,139,504	6,622,925
May	5.66	.949	-.096	18.965	40,016,405	7,589,111
Jun	5.65	.887	-.088	18.502	31,686,408	5,862,619
Jul	5.61	.717	-.087	17.314	30,030,111	5,199,413
Aug	5.60	.507	-.088	14.525	29,416,781	4,272,787
Sep	5.59	.457	-.091	15.367	27,775,935	4,268,328
Oct	5.57	.505	-.087	15.801	28,430,556	4,492,312
Nov	5.58	.575	-.089	16.135	26,958,463	4,349,748
Dec	<u>5.60</u>	<u>.609</u>	<u>-.088</u>	<u>16.265</u>	<u>30,719,074</u>	<u>4,996,457</u>
YEAR	5.615	\$.572	-.090	\$16.353	368,234,880	\$60,216,875

1/ Milk component values are paid to producers at a rate per pound of the respective component; see Table 17. Component values per hundredweight are for comparison purposes only at the test shown. Year averages are weighted by total pooled pounds.