Western New York Milk Marketing Area

2013

Annual Statistical Report

Andrew M. Cuomo
Governor

Richard A. Ball
Commissioner

Division of Milk Control and Dairy Services
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The Western New York Milk Marketing Area (Market Order) was formed effective March 1987 by combining what was the Niagara Frontier and Rochester Milk Marketing Areas. The Market Order was expanded June 1988 to its current size with the inclusion of formerly unregulated areas. Other changes to Market Order provisions have been made since then with the result that some figures in certain tables are not directly comparable with previous years. Tables are footnoted to indicate where this has occurred.

Milk deliveries by Market Order producers totaled 364.3 million pounds in 2013, an increase of 6.0% from 2012 (Table 1). While the average daily delivery per producer of 13,134 pounds was an increase of 1,094 pounds or 9.1% over 2012 (Table 2), the average number of producers declined by 2.6% to 76. Of total milk deliveries in 2013, 326.8 million pounds were pooled with the Market Order, an increase of 7.8% from the 2012 total of 303.8 million pounds (Table 4). The 46.4% Class I utilization of pooled milk or 151.7 million pounds was a slight decrease from 47.6% utilization in 2012 (Table 4).

As required by Market Order provisions, bottlers and manufactures pay different prices for milk components depending on how the milk is used. Currently there are four categories of classification each with their own class price. In 2013 the average Class I price representing fluid milk products increased to $21.55 per hundredweight from 2012 when the average price was $20.05 (Table 12). The Class II price representing soft manufactured products such as ice cream and cottage cheese as well as fluid cream products averaged $19.84 per hundredweight in 2013 which was $.37 more than the 2013 average Class IV price representing storable products of butter and powder (Table 12). The 2013 Class III price for hard cheese and evaporated milk products averaged $18.35 per hundredweight, which was a 3.5% percent increase from the 2012 average price of $17.73 (Table 12). Class prices per hundredweight represent benchmark minimum prices for milk containing 3.5% percent butterfat, 2.99% true protein and 5.69% other solids.

Producers are paid based on the volume of milk produced and the milk’s components of butterfat, protein and other remaining solids. Each of the components in milk is valued separately at a price per pound that is the same as the Class III values per pound for butterfat, protein and other solids. The value of the other Classes; I, II and IV in the Market Order, help to make up the remaining producer pricing component called the Producer Price Differential (PPD) paid on per hundredweight of total fluid volume.

For comparison purposes a “Statistical Uniform Price” is computed by combining the values of the PPD and milk components at standard composition of 3.5% butterfat, 2.99% protein
and 5.69% other solids. For 2013 the weighted average statistical uniform price was $20.41 per hundredweight at Monroe County (Table 17). This is an increase of 10.9% from $18.40 in 2012. The price received by an individual dairy farmer will vary as the component composition of a farm’s milk differs from the standard benchmarks used for the statistical rate and by the location of the plant(s) to which the milk is delivered.

The 2013 simple average Class III component prices per pound for butterfat, protein and other solids paid to producers were $1.7453, $3.2017 and $.4682 respectively (Table 13). In 2012 the simple average prices were $1.8052, $2.9182 and $.4716 for butterfat, protein and other solids respectively. These price changes yielded decreases of 3.32% and .72% for Class III butterfat and other solids respectively and a 9.72% increase in protein over 2012 averages. The PPD weighted average price for 2013 was $2.04 compared to $.69 per hundredweight in 2012, a 194% increase (Table 17).

Notes: To make 2012 production comparisons to previous years more accurate the following adjustments were made. Monthly production values for February 2012 were adjusted by subtracting one day’s value to account for leap year. Similar adjustments were made in 2004 and 2008. All annual averages are simple averages.

**Counties & Towns in Western New York Milk Marketing Area**

<table>
<thead>
<tr>
<th>County</th>
<th>Towns</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alleghany</td>
<td>Alfred, Almond, Burns, Centerville, Granger, Grove &amp; Hume</td>
</tr>
<tr>
<td>Cattaragus</td>
<td>Freedom Yorkshire</td>
</tr>
<tr>
<td>Cayuga</td>
<td>Conquest, Montezuma, Sterling &amp; Victory</td>
</tr>
<tr>
<td>Steuben</td>
<td>Avoca, Bath, Bradford, Canisteo, Cohocton, Dansville, Fremont, Hartsville, Hornell City, Hornellsville, Howard, Prattsburg, Pulteney, Urbana, Wayland, Wayne &amp; Wheeler</td>
</tr>
<tr>
<td>Yates</td>
<td>Italy, Middlesex &amp; Potter</td>
</tr>
</tbody>
</table>

Erie, Genesee, Livingston, Monroe, Niagara, Ontario, Orleans, Seneca, Wayne, and Wyoming counties are counted in their entirety.

* * *

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Department of Agriculture and Markets
Western New York Milk Marketing Area
Electric Tower, Suite 203
535 Washington Street,
Buffalo, NY 14203

This Statistical Report is also available online at [http://www.agriculture.ny.gov](http://www.agriculture.ny.gov) NYS Dept. of Agriculture and Markets, Division of Milk Control and Dairy Services.
### TABLE 1

**MILK DELIVERIES FROM PRODUCERS 1/**

<table>
<thead>
<tr>
<th>YEAR</th>
<th>TOTAL DELIVERED POUNDS</th>
<th>% CHANGE PREV. YEAR</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>COOPERATIVE PRODUCERS</td>
<td>PRODUCER DEALERS</td>
</tr>
<tr>
<td>2002</td>
<td>500,356,492</td>
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</tr>
<tr>
<td>2003</td>
<td>432,151,203</td>
<td>66,417</td>
</tr>
<tr>
<td>2004</td>
<td>410,384,050</td>
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</tr>
<tr>
<td>2005</td>
<td>419,567,863</td>
<td>234,152</td>
</tr>
<tr>
<td>2006</td>
<td>396,063,265</td>
<td>170,055</td>
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<tr>
<td>2007</td>
<td>381,556,997</td>
<td>60,630</td>
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<tr>
<td>2008</td>
<td>368,692,102</td>
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<tr>
<td>2009</td>
<td>358,202,040</td>
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<tr>
<td>2010</td>
<td>346,113,680</td>
<td>-</td>
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<tr>
<td>2011</td>
<td>331,279,611</td>
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2012

<table>
<thead>
<tr>
<th>YEAR</th>
<th>TOTAL DELIVERED POUNDS</th>
<th>% CHANGE PREV. YEAR</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jan</td>
<td>28,641,590</td>
<td>-</td>
</tr>
<tr>
<td>Feb</td>
<td>27,722,411</td>
<td>-</td>
</tr>
<tr>
<td>Mar</td>
<td>29,520,529</td>
<td>-</td>
</tr>
<tr>
<td>Apr</td>
<td>28,680,075</td>
<td>-</td>
</tr>
<tr>
<td>May</td>
<td>29,696,744</td>
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</tr>
<tr>
<td>Jun</td>
<td>28,798,574</td>
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<tr>
<td>Jul</td>
<td>29,043,754</td>
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<td>Aug</td>
<td>28,831,389</td>
<td>-</td>
</tr>
<tr>
<td>Sep</td>
<td>27,410,600</td>
<td>-</td>
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<tr>
<td>Oct</td>
<td>28,344,781</td>
<td>-</td>
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<tr>
<td>Nov</td>
<td>27,673,481</td>
<td>-</td>
</tr>
<tr>
<td>Dec</td>
<td>29,344,362</td>
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</tr>
<tr>
<td>Total Year</td>
<td>343,708,290</td>
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</table>

2013

<table>
<thead>
<tr>
<th>YEAR</th>
<th>TOTAL DELIVERED POUNDS</th>
<th>% CHANGE PREV. YEAR</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jan</td>
<td>29,624,431</td>
<td>-</td>
</tr>
<tr>
<td>Feb</td>
<td>27,043,250</td>
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<td>Mar</td>
<td>30,250,885</td>
<td>-</td>
</tr>
<tr>
<td>Apr</td>
<td>29,854,162</td>
<td>-</td>
</tr>
<tr>
<td>May</td>
<td>31,139,767</td>
<td>-</td>
</tr>
<tr>
<td>Jun</td>
<td>30,078,963</td>
<td>-</td>
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<tr>
<td>Jul</td>
<td>29,082,988</td>
<td>-</td>
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<tr>
<td>Aug</td>
<td>29,321,265</td>
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<tr>
<td>Sep</td>
<td>30,930,064</td>
<td>-</td>
</tr>
<tr>
<td>Oct</td>
<td>32,830,269</td>
<td>-</td>
</tr>
<tr>
<td>Nov</td>
<td>31,270,645</td>
<td>-</td>
</tr>
<tr>
<td>Dec</td>
<td>32,901,689</td>
<td>-</td>
</tr>
<tr>
<td>Total Year</td>
<td>364,328,378</td>
<td>-</td>
</tr>
</tbody>
</table>

1/ Milk produced, both pooled and nonpooled, by farms supplying the Western New York Market.
### TABLE 2

NUMBER OF FARMS SUPPLING WESTERN NEW YORK MARKET /1

<table>
<thead>
<tr>
<th>YEAR</th>
<th>COOPERATIVE PRODUCERS</th>
<th>TOTAL NO. OF FARMS</th>
<th>AVG. DAILY DELIV./FARM POUNDS 2/</th>
<th>% CHANGE PREV. YEAR</th>
</tr>
</thead>
<tbody>
<tr>
<td>2002</td>
<td>193</td>
<td>193</td>
<td>7,103</td>
<td>6.6</td>
</tr>
<tr>
<td>2003</td>
<td>162</td>
<td>163</td>
<td>7,265</td>
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<tr>
<td>2004</td>
<td>150</td>
<td>151</td>
<td>7,429</td>
<td>2.3</td>
</tr>
<tr>
<td>2005</td>
<td>142</td>
<td>143</td>
<td>8,043</td>
<td>8.3</td>
</tr>
<tr>
<td>2006</td>
<td>132</td>
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<td>8,162</td>
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<td>2007</td>
<td>123</td>
<td>124</td>
<td>8,432</td>
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<tr>
<td>2008</td>
<td>123</td>
<td>123</td>
<td>8,190</td>
<td>-2.9</td>
</tr>
<tr>
<td>2009</td>
<td>117</td>
<td>117</td>
<td>8,388</td>
<td>2.4</td>
</tr>
<tr>
<td>2010</td>
<td>103</td>
<td>103</td>
<td>9,206</td>
<td>9.8</td>
</tr>
<tr>
<td>2011</td>
<td>84</td>
<td>84</td>
<td>10,805</td>
<td>17.4</td>
</tr>
<tr>
<td>2012</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Jan</td>
<td>81</td>
<td>81</td>
<td>11,406</td>
<td>8.4</td>
</tr>
<tr>
<td>Feb</td>
<td>80</td>
<td>80</td>
<td>11,949</td>
<td>12.9</td>
</tr>
<tr>
<td>Mar</td>
<td>80</td>
<td>80</td>
<td>11,903</td>
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</tr>
<tr>
<td>Apr</td>
<td>78</td>
<td>78</td>
<td>12,256</td>
<td>13.6</td>
</tr>
<tr>
<td>May</td>
<td>77</td>
<td>77</td>
<td>12,441</td>
<td>11.6</td>
</tr>
<tr>
<td>Jun</td>
<td>77</td>
<td>77</td>
<td>12,467</td>
<td>10.6</td>
</tr>
<tr>
<td>Jul</td>
<td>77</td>
<td>77</td>
<td>12,167</td>
<td>12.0</td>
</tr>
<tr>
<td>Aug</td>
<td>77</td>
<td>77</td>
<td>12,079</td>
<td>12.0</td>
</tr>
<tr>
<td>Sep</td>
<td>77</td>
<td>77</td>
<td>11,866</td>
<td>10.6</td>
</tr>
<tr>
<td>Oct</td>
<td>77</td>
<td>77</td>
<td>11,875</td>
<td>11.3</td>
</tr>
<tr>
<td>Nov</td>
<td>76</td>
<td>76</td>
<td>12,137</td>
<td>11.7</td>
</tr>
<tr>
<td>Dec</td>
<td>76</td>
<td>76</td>
<td>12,455</td>
<td>11.9</td>
</tr>
<tr>
<td>Avg</td>
<td>78</td>
<td>78</td>
<td>12,040</td>
<td>11.4</td>
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<tr>
<td>2013</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Jan</td>
<td>76</td>
<td>76</td>
<td>12,574</td>
<td>10.2</td>
</tr>
<tr>
<td>Feb</td>
<td>76</td>
<td>76</td>
<td>12,708</td>
<td>6.4</td>
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<tr>
<td>Mar</td>
<td>75</td>
<td>75</td>
<td>13,011</td>
<td>9.3</td>
</tr>
<tr>
<td>Apr</td>
<td>75</td>
<td>75</td>
<td>13,269</td>
<td>8.3</td>
</tr>
<tr>
<td>May</td>
<td>75</td>
<td>75</td>
<td>13,393</td>
<td>7.7</td>
</tr>
<tr>
<td>Jun</td>
<td>75</td>
<td>75</td>
<td>13,368</td>
<td>7.2</td>
</tr>
<tr>
<td>Jul</td>
<td>74</td>
<td>74</td>
<td>12,678</td>
<td>4.2</td>
</tr>
<tr>
<td>Aug</td>
<td>74</td>
<td>74</td>
<td>12,782</td>
<td>5.8</td>
</tr>
<tr>
<td>Sep</td>
<td>76</td>
<td>76</td>
<td>13,566</td>
<td>14.3</td>
</tr>
<tr>
<td>Oct</td>
<td>79</td>
<td>79</td>
<td>13,406</td>
<td>12.9</td>
</tr>
<tr>
<td>Nov</td>
<td>79</td>
<td>79</td>
<td>13,194</td>
<td>8.7</td>
</tr>
<tr>
<td>Dec</td>
<td>79</td>
<td>79</td>
<td>13,435</td>
<td>7.9</td>
</tr>
<tr>
<td>Avg</td>
<td>76</td>
<td>76</td>
<td>13,134</td>
<td>9.1</td>
</tr>
</tbody>
</table>

1/ The number for the year is a simple average.
2/ Milk produced, both pooled and nonpooled, by farms supplying the Western New York Market.
TABLE 3

DELIVERIES OF MILK BY TOWNSHIPS FROM FARMS SUPPLYING THE MARKETING AREA 1/

MONTH OF DECEMBER 2013

<table>
<thead>
<tr>
<th>COUNTY</th>
<th>TOWNSHIP</th>
<th>POUNDS OF MILK</th>
<th>PRODUCERS BY COUNTY</th>
<th>LBS. OF MILK BY COUNTY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cattaraugus</td>
<td>Freedom</td>
<td>1,867,628</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Mansfield</td>
<td>793,719</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Perrysburg</td>
<td>112,876</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Yorkshire</td>
<td>155,768</td>
<td>7</td>
<td>2,929,991</td>
</tr>
<tr>
<td>Erie</td>
<td>Boston</td>
<td>275,471</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Collins</td>
<td>601,940</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Concord</td>
<td>145,015</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Eden</td>
<td>3,422,459</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Holland</td>
<td>1,001,196</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Marilla</td>
<td>790,635</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Newstead</td>
<td>215,536</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>North Collins</td>
<td>2,005,614</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Wales</td>
<td>235,053</td>
<td>26</td>
<td>8,692,919</td>
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<tr>
<td>Genesee</td>
<td>Alabama</td>
<td>52,388</td>
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<tr>
<td></td>
<td>Darien</td>
<td>2,074,033</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Elba</td>
<td>1,856,740</td>
<td>4</td>
<td>3,983,161</td>
</tr>
<tr>
<td>Niagara</td>
<td>Cambria</td>
<td>34,281</td>
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<td></td>
</tr>
<tr>
<td></td>
<td>Hartland</td>
<td>1,699,018</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Lewiston</td>
<td>71,673</td>
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<tr>
<td></td>
<td>Lockport</td>
<td>3,939,238</td>
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<tr>
<td></td>
<td>Porter</td>
<td>564,861</td>
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<td></td>
<td>Royalton</td>
<td>2,481,159</td>
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<tr>
<td></td>
<td>Somerset</td>
<td>576,428</td>
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<tr>
<td></td>
<td>Wheatfield</td>
<td>227,130</td>
<td>16</td>
<td>9,593,788</td>
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<tr>
<td>Orleans</td>
<td>2/</td>
<td>1</td>
<td>108,128</td>
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<tr>
<td>Wyoming</td>
<td>Arcade</td>
<td>3,403,301</td>
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<tr>
<td></td>
<td>Bennington</td>
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<tr>
<td></td>
<td>Java</td>
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<tr>
<td></td>
<td>Sheldon</td>
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<tr>
<td></td>
<td>Warsaw</td>
<td>80,525</td>
<td></td>
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<tr>
<td></td>
<td>Weathersfield</td>
<td>885,525</td>
<td>25</td>
<td>7,593,702</td>
</tr>
</tbody>
</table>

Grand Total - All Counties

|                      | 79 | 32,901,689 |

1/ Milk produced, both pooled and nonpooled, by farms supplying the Western New York Market.
2/ Pounds by town not indicated due to confidentiality.
## UTILIZATION OF MILK PRODUCED (1000 POUNDS)

<table>
<thead>
<tr>
<th>YEAR</th>
<th>CLASS I</th>
<th>CLASS II</th>
<th>CLASS III</th>
<th>CLASS IV</th>
<th>TOTAL POOLED</th>
<th>NON POOLED 1/</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>2003</td>
<td>207,609</td>
<td>129,184</td>
<td>40,764</td>
<td>13,152</td>
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1/ Milk of Western New York producers diverted to milk dealers outside of the market not pooled under the Order, milk sold outside the market on routes, exempt milk and producer's dumped milk.
**TABLE 5**

**PERCENT UTILIZATION OF MILK PRODUCED**

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**2012**

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<th>YEAR</th>
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<th>TOTAL</th>
<th>NONFAT SOLIDS</th>
<th>OTHER SOLIDS</th>
</tr>
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<td>POULD</td>
<td>TEST</td>
<td>POULD</td>
<td>TEST</td>
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**2013**

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<th>BUTTERFAT SOLIDS</th>
<th>TOTAL</th>
<th>NONFAT SOLIDS</th>
<th>OTHER SOLIDS</th>
</tr>
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<td>POULD</td>
<td>TEST</td>
<td>POULD</td>
<td>TEST</td>
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<td>927,519</td>
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<td>747,213</td>
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<td>834,820</td>
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<td>1,022,516</td>
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<td>814,720</td>
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<td>838,762</td>
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<td>812,776</td>
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<td>1,103,816</td>
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### TABLE 7
**UTILIZATION OF PRODUCER BUTTERFAT IN POOLED MILK (POUNDS)**

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<tr>
<th>YEAR</th>
<th>CLASS I</th>
<th>%</th>
<th>CLASS II</th>
<th>%</th>
<th>CLASS III</th>
<th>%</th>
<th>CLASS IV</th>
<th>%</th>
<th>POUNDS</th>
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<td>2002</td>
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<td>8,381,663</td>
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<td>7,318,913</td>
<td>51.3</td>
<td>2,553,069</td>
<td>17.9</td>
<td>1,485,005</td>
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<td>14,263,504</td>
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<td>5,692,179</td>
<td>42.5</td>
<td>2,409,390</td>
<td>18.0</td>
<td>1,668,721</td>
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<td>13,385,027</td>
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<td>2005</td>
<td>3,396,404</td>
<td>24.5</td>
<td>6,668,602</td>
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<td>2,232,889</td>
<td>16.1</td>
<td>1,548,941</td>
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<td>13,846,836</td>
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<td>7,814,520</td>
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<td>1,075,263</td>
<td>8.2</td>
<td>1,043,722</td>
<td>8.0</td>
<td>13,081,848</td>
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<td>7,982,948</td>
<td>63.7</td>
<td>670,324</td>
<td>5.3</td>
<td>927,796</td>
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<td>7,570,055</td>
<td>60.5</td>
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<td>397,913</td>
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<td>12,520,191</td>
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<tr>
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<td>21.8</td>
<td>6,996,124</td>
<td>59.0</td>
<td>2,159,536</td>
<td>18.2</td>
<td>114,444</td>
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<td>11,850,588</td>
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<td>19.4</td>
<td>7,916,752</td>
<td>69.3</td>
<td>1,137,953</td>
<td>10.0</td>
<td>150,445</td>
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**2012**

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<td>12,069</td>
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<tr>
<td>Mar</td>
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<td>105,238</td>
</tr>
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<td>114,074</td>
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<tr>
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<td>26,839</td>
</tr>
<tr>
<td>Jun</td>
<td>188,051</td>
<td>150,445</td>
</tr>
<tr>
<td>Jul</td>
<td>185,722</td>
<td>24,121</td>
</tr>
<tr>
<td>Aug</td>
<td>185,904</td>
<td>13,997</td>
</tr>
<tr>
<td>Sep</td>
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<td>2,225</td>
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</tr>
<tr>
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**Total Year/Average**

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</tr>
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<td>61.6</td>
<td>101,032</td>
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<td>11,423,388</td>
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**2013**

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<th>Month</th>
<th>%</th>
<th>POUNDS</th>
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</thead>
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<td>46,840</td>
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<tr>
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<td>132,457</td>
</tr>
<tr>
<td>Mar</td>
<td>173,792</td>
<td>150,314</td>
</tr>
<tr>
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<td>52,289</td>
</tr>
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<td>53,007</td>
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<tr>
<td>Jun</td>
<td>169,310</td>
<td>63,872</td>
</tr>
<tr>
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<td>39,020</td>
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<tr>
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<td>57,398</td>
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<td>31,302</td>
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<td>198,728</td>
<td>28,226</td>
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<tr>
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<td>76,210</td>
</tr>
<tr>
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**Total Year/Average**

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## TABLE 8

**UTILIZATION OF PRODUCER NONFAT SOLIDS IN POOLED MILK FOR MANUFACTURE (POUNDS)**

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<th>YEAR</th>
<th>Nonfat Solids</th>
<th>Protein</th>
<th>Other Solids</th>
<th>TOTAL</th>
<th>Class IV Nonfat Solids</th>
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</thead>
<tbody>
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<td>2,711,769</td>
<td>4,157,624</td>
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<td>4,969,970</td>
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<td>1,814,201</td>
<td>3,448,190</td>
<td>5,262,391</td>
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<td>9,450,467</td>
<td>1,006,651</td>
<td>1,928,432</td>
<td>2,935,083</td>
<td>679,910</td>
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### 2012

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<th>Protein</th>
<th>Other Solids</th>
<th>TOTAL</th>
<th>Class IV Nonfat Solids</th>
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<td>39,386</td>
<td>73,593</td>
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<td>58,775</td>
<td>110,922</td>
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<td>76,504</td>
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### 2013

<table>
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<th>Nonfat Solids</th>
<th>Protein</th>
<th>Other Solids</th>
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<th>Class IV Nonfat Solids</th>
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<td>130,841</td>
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<td>92,868</td>
<td>142,701</td>
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<td>64,794</td>
<td>121,213</td>
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<td>157</td>
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<td>31,298</td>
<td>58,464</td>
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<td>-----------------</td>
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<td>0</td>
<td>2</td>
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</table>

1/ Diversion Plants are not included.
### Table 10

**FLUID MILK PRODUCTS SALES 1/**  
*(1000 POUNDS)*

<table>
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<tr>
<th>YEAR</th>
<th>REDUCED FAT MILK</th>
<th>FAT FREE MILK</th>
<th>FLAVORED MILK &amp; DRINKS</th>
<th>BUTTER-MILK</th>
<th>TOTAL FLUID MILK PRODUCTS</th>
<th>PERCENT CHANGE PREV. YEAR</th>
</tr>
</thead>
<tbody>
<tr>
<td>2002</td>
<td>79,171</td>
<td>279,208</td>
<td>101,306</td>
<td>36,923</td>
<td>1,647</td>
<td>498,255</td>
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<td>76,209</td>
<td>270,532</td>
<td>99,668</td>
<td>37,734</td>
<td>1,589</td>
<td>485,732</td>
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<td>2004</td>
<td>73,258</td>
<td>263,466</td>
<td>101,169</td>
<td>35,644</td>
<td>1,575</td>
<td>475,562</td>
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<td>71,862</td>
<td>254,067</td>
<td>104,587</td>
<td>35,291</td>
<td>1,497</td>
<td>467,304</td>
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<tr>
<td>2006</td>
<td>72,032</td>
<td>249,904</td>
<td>105,463</td>
<td>35,556</td>
<td>1,438</td>
<td>464,393</td>
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<tr>
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<td>252,567</td>
<td>108,376</td>
<td>35,231</td>
<td>1,405</td>
<td>470,593</td>
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<tr>
<td>2008</td>
<td>69,837</td>
<td>248,540</td>
<td>108,389</td>
<td>33,221</td>
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<td>461,402</td>
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<td>245,795</td>
<td>108,448</td>
<td>34,837</td>
<td>1,486</td>
<td>464,683</td>
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<td>2010</td>
<td>74,467</td>
<td>221,239</td>
<td>95,700</td>
<td>28,315</td>
<td>1,439</td>
<td>421,160</td>
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#### 2012

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<th>FLAVORED MILK &amp; DRINKS</th>
<th>BUTTER-MILK</th>
<th>TOTAL FLUID MILK PRODUCTS</th>
<th>PERCENT CHANGE PREV. YEAR</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jan</td>
<td>6,314</td>
<td>19,424</td>
<td>8,639</td>
<td>2,806</td>
<td>105</td>
<td>37,288</td>
</tr>
<tr>
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<td>5,964</td>
<td>17,842</td>
<td>7,858</td>
<td>2,591</td>
<td>116</td>
<td>34,371</td>
</tr>
<tr>
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<td>19,381</td>
<td>8,498</td>
<td>3,023</td>
<td>135</td>
<td>37,266</td>
</tr>
<tr>
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<td>6,036</td>
<td>18,216</td>
<td>8,000</td>
<td>2,495</td>
<td>119</td>
<td>34,866</td>
</tr>
<tr>
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<td>18,308</td>
<td>7,888</td>
<td>2,896</td>
<td>120</td>
<td>35,116</td>
</tr>
<tr>
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<td>17,915</td>
<td>7,713</td>
<td>1,859</td>
<td>107</td>
<td>33,527</td>
</tr>
<tr>
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<td>17,623</td>
<td>7,507</td>
<td>1,422</td>
<td>129</td>
<td>32,779</td>
</tr>
<tr>
<td>Aug</td>
<td>6,367</td>
<td>18,301</td>
<td>7,696</td>
<td>1,554</td>
<td>114</td>
<td>34,032</td>
</tr>
<tr>
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<td>6,018</td>
<td>18,120</td>
<td>7,723</td>
<td>2,375</td>
<td>108</td>
<td>34,344</td>
</tr>
<tr>
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<td>6,625</td>
<td>17,917</td>
<td>8,373</td>
<td>2,752</td>
<td>119</td>
<td>35,786</td>
</tr>
<tr>
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<td>6,270</td>
<td>18,331</td>
<td>7,605</td>
<td>2,845</td>
<td>121</td>
<td>34,652</td>
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<td>6,709</td>
<td>19,861</td>
<td>8,200</td>
<td>2,217</td>
<td>146</td>
<td>37,133</td>
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</table>

**Total Year** 74,467 | 221,239 | 95,700 | 28,315 | 1,439 | 421,160 | -2.5 |

#### 2013

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<tr>
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<th>REDUCED FAT MILK</th>
<th>FAT FREE MILK</th>
<th>FLAVORED MILK &amp; DRINKS</th>
<th>BUTTER-MILK</th>
<th>TOTAL FLUID MILK PRODUCTS</th>
<th>PERCENT CHANGE PREV. YEAR</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jan</td>
<td>6,344</td>
<td>19,125</td>
<td>7,848</td>
<td>2,946</td>
<td>112</td>
<td>36,375</td>
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<tr>
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<td>17,395</td>
<td>7,212</td>
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<td>18,801</td>
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<td>35,851</td>
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<td>18,226</td>
<td>7,542</td>
<td>2,748</td>
<td>124</td>
<td>34,853</td>
</tr>
<tr>
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<td>18,007</td>
<td>7,471</td>
<td>2,905</td>
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<td>34,605</td>
</tr>
<tr>
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<td>16,854</td>
<td>6,938</td>
<td>1,853</td>
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<td>31,635</td>
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<td>17,740</td>
<td>7,137</td>
<td>1,478</td>
<td>132</td>
<td>32,843</td>
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<tr>
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<td>18,057</td>
<td>7,241</td>
<td>1,538</td>
<td>134</td>
<td>33,557</td>
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<tr>
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<td>6,159</td>
<td>17,729</td>
<td>7,188</td>
<td>2,902</td>
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<td>34,105</td>
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<td>7,308</td>
<td>3,157</td>
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<td>35,544</td>
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<td>18,776</td>
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<td>2,679</td>
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<tr>
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<td>7,351</td>
<td>2,535</td>
<td>144</td>
<td>35,883</td>
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**Total Year** 75,896 | 218,144 | 88,330 | 30,140 | 1,577 | 414,087 | -1.7 |

---

1/ Total Sales by all plants into the marketing area.
<table>
<thead>
<tr>
<th>YEAR</th>
<th>ANNUAL AVERAGE POPULATION 1/</th>
<th>1% &amp; 2% REDUCED MILK</th>
<th>FAT</th>
<th>FAT FREE SKIM MILK</th>
<th>BUTTER-MILK &amp; DRINKS</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>2002</td>
<td>2,427,725</td>
<td>32.6</td>
<td>115.0</td>
<td>41.7</td>
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<tr>
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<td>109.0</td>
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<tr>
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<td>44.1</td>
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<td>14.9</td>
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<td>14.9</td>
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<td>45.7</td>
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<td>44.7</td>
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<td>14.4</td>
</tr>
<tr>
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<td>90.4</td>
<td>36.6</td>
<td>0.7</td>
<td>12.5</td>
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Table 11
ESTIMATED PER CAPITA CONSUMPTION OF FLUID MILK PRODUCTS
2002 - 2013
(Pounds Per Person Per Year)
<table>
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<tr>
<th>YEAR</th>
<th>CLASS I 2/</th>
<th>CLASS II</th>
<th>CLASS III</th>
<th>CLASS IV</th>
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</thead>
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<tr>
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<td>$13.188</td>
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<td>$10.260</td>
<td>$10.713</td>
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</table>

<table>
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<th>CLASS II</th>
<th>CLASS III</th>
<th>CLASS IV</th>
</tr>
</thead>
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<tr>
<td>2013</td>
<td>21.61</td>
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<td>18.92</td>
<td>17.56</td>
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<td>18.84</td>
<td>19.33</td>
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<td>19.56</td>
<td>18.38</td>
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<td>19.64</td>
<td>17.78</td>
<td>19.32</td>
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<td>19.69</td>
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<td>18.60</td>
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<td>19.29</td>
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1/ Price for the year is a simple average. Effective January 2000 additional benchmarks of 2.99% protein, 5.69% other solids and 8.68% total solids are reflected in announced prices (also see Table 4 footnote 1/).

2/ Price as announced for Monroe County, New York.
### TABLE 13

**CLASS COMPONENT PRICES 1/**

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<th>CLASS II</th>
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<th></th>
<th>CLASS III</th>
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<th>CLASS IV</th>
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<td></td>
<td>BUTTER-</td>
<td></td>
<td></td>
<td>BUTTER-</td>
<td></td>
<td></td>
<td>BUTTER-</td>
<td></td>
<td></td>
<td>BUTTER-</td>
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</tr>
<tr>
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<td>FAT SKIM</td>
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<td>FAT SKIM</td>
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<td>FAT SKIM</td>
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<td></td>
<td>(per lb.)</td>
<td></td>
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<td>(per lb.)</td>
<td></td>
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<td>(per lb.)</td>
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<td>1.2261</td>
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<td>2.0923</td>
<td>0.7630</td>
<td>6.87</td>
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<td>0.0981</td>
<td>7.81</td>
<td>2.0853</td>
<td>0.6897</td>
<td>6.21</td>
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<td>0.1459</td>
<td>7.83</td>
<td>1.7396</td>
<td>0.7881</td>
<td>7.09</td>
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<td>1.5787</td>
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<td>1.7453</td>
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1/ All prices are for Monroe County, NY (see also Table 4 footnote 1/). Annual prices are simple averages.
## TABLE 14
### PRICE QUOTATIONS USED TO COMPUTE MANUFACTURING CLASS AND COMPONENT PRICES 1/

<table>
<thead>
<tr>
<th>YEAR</th>
<th>NONFAT DRY MILK (¢ Per Lb.)</th>
<th>CHEDDAR CHEESE 40# BLOCK (¢ Per Lb.)</th>
<th>CHEDDAR CHEESE 500# BARRELL +3¢ 2/ (¢ Per Lb.)</th>
<th>WEIGHTED AVG. 3/ (¢ Per Lb.)</th>
<th>CHEDDAR DRY WHEY (¢ Per Lb.)</th>
<th>BUTTER GRADE AA (¢ Per Lb.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2002</td>
<td>c 90.43</td>
<td>c 118.08</td>
<td>c 116.89</td>
<td>c 117.40</td>
<td>c 19.74</td>
<td>c 109.31</td>
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<tr>
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<td>80.90</td>
<td>129.70</td>
<td>128.65</td>
<td>129.16</td>
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<td>84.05</td>
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<td>162.54</td>
<td>162.87</td>
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<td>182.39</td>
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<td>116.87</td>
<td>151.38</td>
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<td>151.17</td>
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<td>120.96</td>
</tr>
<tr>
<td>2006</td>
<td>116.87</td>
<td>151.38</td>
<td>150.90</td>
<td>151.17</td>
<td>38.16</td>
<td>120.96</td>
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<tr>
<td>2007</td>
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<td>151.38</td>
<td>150.90</td>
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<td>c 174.06</td>
<td>c 175.50</td>
<td>c 59.02</td>
<td>c 154.51</td>
</tr>
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1/ NASS survey prices conducted by Agricultural Marketing Service (AMS) starting April 2012. Price for the year is a simple average.
2/ Nass survey prices (conducted by AMS starting April 2012) adjusted to 39% moisture plus 3 cents per pound.
3/ Average of Cheddar Cheese 40# block and 500# barrel prices weighted by NASS/AMS survey of their respective production.

* Due to a lapse in Federal government funding weekly pricing constituents were not announced by AMS for dates from September 28th through October 12th. Equivalent pricing constituents were announced by Federal Order 30 which were used under authority of Section 21.44 of Official Order 127, NYCCR Part 21.
<table>
<thead>
<tr>
<th></th>
<th>NONFAT DRY MILK</th>
<th>BUTTER CHEESE 40# BLOCK</th>
<th>CHEDDAR CHEESE 500# BARREL +3¢ 2/</th>
<th>WEIGHTED AVERAGE 3/</th>
<th>DRY CHEESE WHEY</th>
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<tr>
<td></td>
<td>($ Per Lb.)</td>
<td>($ Per Lb.)</td>
<td>($ Per Lb.)</td>
<td>($ Per Lb.)</td>
<td>($ Per Lb.)</td>
</tr>
<tr>
<td>2013</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
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<tr>
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<td>$166.94</td>
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<td>$163.43</td>
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<tr>
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<tr>
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<td></td>
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</tr>
</tbody>
</table>

1/ NASS/AMS survey weighted average values used to calculate Advance Pricing Factors for months as shown. These prices are announced on or before the 23rd of the prior month. Price for the year is a simple average.

2/ Nass survey prices (conducted by AMS starting April 2012) adjusted to 39% moisture plus 3 cents per pound.

3/ Average of Cheddar Cheese 40# block and 500# barrel prices weighted by NASS/AMS survey of their respective production.

* Due to a lapse in Federal government funding weekly pricing constituents were not announced by AMS for dates from September 28th through October 12th. Equivalent pricing constituents were announced by Federal Order 30 which were used under authority of Section 21.44 of Official Order 127, NYCCR Part 21.

### TABLE 16

<table>
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<th>CLASS III SKIM</th>
<th>CLASS IV SKIM</th>
<th>CLASS I SKIM MOVER</th>
<th>BUTTERFAT</th>
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<td>($ Per Cwt.)</td>
<td>($ Per Cwt.)</td>
<td>($ Per Lb.)</td>
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<td></td>
<td></td>
<td></td>
<td></td>
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<td>$13.62</td>
<td>$1.7422</td>
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</table>

1/ Used to compute the Class I butterfat and skim prices and Class II skim price for the months as shown. These factors are announced on or before the 23rd of the prior month. Price for the year is a simple average.
### TABLE 17
PRODUCER PAYMENT FACTORS AND PRICES 1/

<table>
<thead>
<tr>
<th>YEAR</th>
<th>BUTTERFAT</th>
<th>PROTEIN</th>
<th>SOLIDS</th>
<th>PRICE</th>
</tr>
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<tr>
<td></td>
<td>($ Per Lb.)</td>
<td>($ Per Lb.)</td>
<td>($ Per Lb.)</td>
<td>($ Per Lb.)</td>
</tr>
<tr>
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<td>1.2033</td>
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<tr>
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<td>2.345</td>
<td>2.2373</td>
<td>2.7575</td>
<td>0.4077</td>
</tr>
</tbody>
</table>

2012
| Jan  | 2.28 | 1.8000 | 2.5916 | 0.5688 | 19.57 |
| Feb  | 1.63 | 1.6551 | 2.5397 | 0.5196 | 17.98 |
| Mar  | 1.65 | 1.6106 | 2.5401 | 0.4894 | 17.67 |
| Apr  | 1.18 | 1.6456 | 2.5361 | 0.4701 | 17.21 |
| May  | 1.18 | 1.5265 | 2.6412 | 0.4152 | 16.79 |
| Jun  | 0.51 | 1.5672 | 2.8045 | 0.3763 | 16.52 |
| Jul  | 0.16 | 1.7373 | 2.9329 | 0.3774 | 16.84 |
| Aug  | 0.03 | 1.9170 | 2.9834 | 0.4114 | 17.95 |
| Sep  | 0.18 | 2.0889 | 3.0913 | 0.4624 | 19.01 |
| Oct  | 1.05 | 2.1985 | 3.5739 | 0.4995 | 20.18 |
| Nov  | 0.19 | 2.1061 | 3.5807 | 0.5279 | 20.89 |
| Dec  | 1.40 | 1.8099 | 3.2025 | 0.5413 | 20.40 |
| Avg  | 0.693 | 1.8034 | 2.9172 | 0.4710 | 18.396 |

2013
| Jan  | 0.93 | 1.6983 | 3.1954 | 0.5303 | 19.45 |
| Feb  | 1.93 | 1.7437 | 2.8417 | 0.5189 | 19.49 |
| Mar  | 2.27 | 1.8300 | 2.6770 | 0.4833 | 19.43 |
| Apr  | 1.83 | 1.9056 | 2.8684 | 0.4515 | 19.66 |
| May  | 0.88 | 1.8711 | 3.2445 | 0.4540 | 19.52 |
| Jun  | 1.75 | 1.7417 | 3.2490 | 0.4512 | 20.13 |
| Jul  | 2.60 | 1.6505 | 3.1397 | 0.4581 | 20.38 |
| Aug  | 1.96 | 1.5911 | 3.4181 | 0.4554 | 20.34 |
| Sep  | 2.13 | 1.6004 | 3.4820 | 0.4567 | 20.75 |
| Oct  | 2.81 | 1.7456 | 3.3170 | 0.4505 | 21.41 |
| Nov  | 2.25 | 1.7152 | 3.5576 | 0.4608 | 21.52 |
| Dec  | 3.13 | 1.8498 | 3.4303 | 0.4479 | 22.42 |
| Avg  | 2.037 | 1.7473 | 3.2107 | 0.4672 | 20.414 |

---

1/ Price for the year is a weighted average of pooled pounds.
2/ Price at Monroe County, N.Y. delivery point.
3/ No longer a basis of producer payment effective January 2000 and shown only as a statistic for comparison purposes for milk containing 3.5% butterfat, 2.99% protein and 5.69% other solids for Monroe County N.Y. delivery point.
<table>
<thead>
<tr>
<th>MILK FROM PRODUCERS</th>
<th>POUNDS</th>
<th>WEIGHTED AVERAGE</th>
<th>VALUE</th>
<th>%</th>
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</thead>
<tbody>
<tr>
<td>Class I</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Skim</td>
<td>149,533,326</td>
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<td>$23,834,752.97</td>
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<tr>
<td>Butterfat</td>
<td>2,179,019</td>
<td>1.7613</td>
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<td>Class II</td>
<td>149,023,217</td>
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<tr>
<td>Nonfat Solids</td>
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<td>Butterfat</td>
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<td>Protein</td>
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</tr>
<tr>
<td>Butterfat</td>
<td>728,230</td>
<td>1.7532</td>
<td>1,276,710.98</td>
<td></td>
</tr>
<tr>
<td>Class IV</td>
<td>7,419,151</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Nonfat Solids</td>
<td>662,954</td>
<td>1.4953</td>
<td>991,337.66</td>
<td>2.27%</td>
</tr>
<tr>
<td>Butterfat</td>
<td>142,418</td>
<td>1.7745</td>
<td>252,715.72</td>
<td></td>
</tr>
<tr>
<td>Reclassified Inventory</td>
<td>66,950.80</td>
<td></td>
<td></td>
<td>100.00%</td>
</tr>
<tr>
<td>Handler Obligation</td>
<td></td>
<td></td>
<td>$69,185,465.77</td>
<td></td>
</tr>
<tr>
<td>Less Producer Component Values:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Protein</td>
<td>10,019,729</td>
<td>-3.2107</td>
<td>(32,170,497.64)</td>
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</tr>
<tr>
<td>Other Solids</td>
<td>18,663,740</td>
<td>-0.4672</td>
<td>(8,719,804.62)</td>
<td></td>
</tr>
<tr>
<td>Butterfat</td>
<td>12,494,060</td>
<td>-1.7473</td>
<td>(21,830,404.50)</td>
<td></td>
</tr>
<tr>
<td>Delivery Point Location Adj.</td>
<td></td>
<td></td>
<td>338,066.96</td>
<td></td>
</tr>
<tr>
<td>Less: Cooperative Payments</td>
<td></td>
<td></td>
<td>(163,422.41)</td>
<td></td>
</tr>
<tr>
<td>Add: Cash in Reserve from Dec. 2012 pool</td>
<td></td>
<td></td>
<td>11,893.27</td>
<td></td>
</tr>
<tr>
<td>Interest Earned</td>
<td></td>
<td>0.31</td>
<td></td>
<td></td>
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<tr>
<td>Audit Adjustments</td>
<td></td>
<td>21,151.80</td>
<td></td>
<td></td>
</tr>
<tr>
<td>$6,672,448.94</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Less: Cash in Reserve from Dec. 2013 pool</td>
<td></td>
<td></td>
<td>(13,808.75)</td>
<td></td>
</tr>
<tr>
<td>PRODUCER PRICE DIFFERENTIAL</td>
<td>326,844,828</td>
<td>$2.04</td>
<td>$6,658,640.19</td>
<td></td>
</tr>
<tr>
<td>STATISTICAL UNIFORM PRICE at 3.5% BUTTERFAT (at Monroe County, NY)</td>
<td></td>
<td></td>
<td>$20.41 *</td>
<td></td>
</tr>
<tr>
<td>*Simple average</td>
<td>$20.38</td>
<td></td>
<td></td>
<td></td>
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## TABLE 19

### PAYMENTS FROM EQUALIZATION FUND

#### COOPERATIVE PAYMENTS

(rate calculated at 5c)

<table>
<thead>
<tr>
<th>YEAR</th>
<th>VALUE (POUNDS)</th>
<th>MILK IN POOL (POUNDS)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2002</td>
<td>$231,668.89</td>
<td>463,337,824</td>
</tr>
<tr>
<td>2003</td>
<td>194,123.43</td>
<td>388,246,861</td>
</tr>
<tr>
<td>2004</td>
<td>184,117.44</td>
<td>368,234,880</td>
</tr>
<tr>
<td>2005</td>
<td>190,430.73</td>
<td>380,861,431</td>
</tr>
<tr>
<td>2006</td>
<td>177,317.51</td>
<td>354,635,022</td>
</tr>
<tr>
<td>2007</td>
<td>170,396.48</td>
<td>340,792,980</td>
</tr>
<tr>
<td>2008</td>
<td>167,344.78</td>
<td>334,689,534</td>
</tr>
<tr>
<td>2009</td>
<td>159,468.87</td>
<td>318,937,792</td>
</tr>
<tr>
<td>2010</td>
<td>154,139.99</td>
<td>308,279,968</td>
</tr>
<tr>
<td>2011</td>
<td>144,164.24</td>
<td>288,328,482</td>
</tr>
</tbody>
</table>

#### 2012

<table>
<thead>
<tr>
<th>YEAR</th>
<th>VALUE</th>
<th>MILK IN POOL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jan</td>
<td>$12,550.86</td>
<td>25,101,724</td>
</tr>
<tr>
<td>Feb</td>
<td>12,237.27</td>
<td>24,474,534</td>
</tr>
<tr>
<td>Mar</td>
<td>13,010.74</td>
<td>26,021,473</td>
</tr>
<tr>
<td>Apr</td>
<td>12,721.94</td>
<td>25,443,883</td>
</tr>
<tr>
<td>May</td>
<td>13,167.06</td>
<td>26,334,114</td>
</tr>
<tr>
<td>Jun</td>
<td>12,797.86</td>
<td>25,595,721</td>
</tr>
<tr>
<td>Jul</td>
<td>12,964.55</td>
<td>25,929,106</td>
</tr>
<tr>
<td>Aug</td>
<td>12,815.90</td>
<td>25,631,797</td>
</tr>
<tr>
<td>Sep</td>
<td>12,086.01</td>
<td>24,172,014</td>
</tr>
<tr>
<td>Oct</td>
<td>12,405.86</td>
<td>24,811,725</td>
</tr>
<tr>
<td>Nov</td>
<td>12,188.96</td>
<td>24,377,928</td>
</tr>
<tr>
<td>Dec</td>
<td>12,931.07</td>
<td>25,862,148</td>
</tr>
<tr>
<td></td>
<td>$151,878.08</td>
<td>303,756,167</td>
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</tbody>
</table>

#### 2013

<table>
<thead>
<tr>
<th>YEAR</th>
<th>VALUE</th>
<th>MILK IN POOL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jan</td>
<td>$13,093.06</td>
<td>26,186,110</td>
</tr>
<tr>
<td>Feb</td>
<td>11,974.64</td>
<td>23,949,289</td>
</tr>
<tr>
<td>Mar</td>
<td>13,446.63</td>
<td>26,893,268</td>
</tr>
<tr>
<td>Apr</td>
<td>13,295.28</td>
<td>26,590,565</td>
</tr>
<tr>
<td>May</td>
<td>13,940.89</td>
<td>27,881,779</td>
</tr>
<tr>
<td>Jun</td>
<td>13,599.37</td>
<td>27,198,738</td>
</tr>
<tr>
<td>Jul</td>
<td>13,033.81</td>
<td>26,067,621</td>
</tr>
<tr>
<td>Aug</td>
<td>13,415.21</td>
<td>26,830,412</td>
</tr>
<tr>
<td>Sep</td>
<td>13,969.61</td>
<td>27,939,228</td>
</tr>
<tr>
<td>Oct</td>
<td>14,801.88</td>
<td>29,603,765</td>
</tr>
<tr>
<td>Nov</td>
<td>14,006.42</td>
<td>28,012,830</td>
</tr>
<tr>
<td>Dec</td>
<td>14,845.61</td>
<td>29,691,223</td>
</tr>
<tr>
<td></td>
<td>$163,422.41</td>
<td>326,844,828</td>
</tr>
</tbody>
</table>

1/ The number for the year is a simple average.
### TABLE 20

**RETURNS TO PRODUCERS FROM AUDITING**

<table>
<thead>
<tr>
<th></th>
<th>ADJUSTMENTS PAID TO EQUAL. FUND</th>
<th>NET COLLECTIONS FOR DEALERS</th>
<th>NET COLLECTIONS FOR PRODUCERS</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Jan</td>
<td>- $</td>
<td>- $</td>
<td>- $</td>
</tr>
<tr>
<td>Feb</td>
<td>- $</td>
<td>8,341.29</td>
<td>(8,341.29)</td>
</tr>
<tr>
<td>Mar</td>
<td>- $</td>
<td>- $</td>
<td>- $</td>
</tr>
<tr>
<td>Apr</td>
<td>- $</td>
<td>664.25</td>
<td>(664.25)</td>
</tr>
<tr>
<td>May</td>
<td>581.69</td>
<td>- $</td>
<td>581.69</td>
</tr>
<tr>
<td>Jun</td>
<td>- $</td>
<td>217.70</td>
<td>(217.70)</td>
</tr>
<tr>
<td>Jul</td>
<td>352.39</td>
<td>- $</td>
<td>352.39</td>
</tr>
<tr>
<td>Aug</td>
<td>13.92</td>
<td>- $</td>
<td>13.92</td>
</tr>
<tr>
<td>Sep</td>
<td>- $</td>
<td>1,747.26</td>
<td>(1,747.26)</td>
</tr>
<tr>
<td>Oct</td>
<td>- $</td>
<td>- $</td>
<td>- $</td>
</tr>
<tr>
<td>Nov</td>
<td>12,476.66</td>
<td>- $</td>
<td>12,476.66</td>
</tr>
<tr>
<td>Dec</td>
<td>18,442.32</td>
<td>- $</td>
<td>18,442.32</td>
</tr>
<tr>
<td>TOTAL</td>
<td>$ 31,866.98</td>
<td>$ 10,970.50</td>
<td>$ 20,896.48</td>
</tr>
</tbody>
</table>

### TABLE 21

**ADMINISTRATIVE EXPENSE**

(Cash Disbursements)

<table>
<thead>
<tr>
<th></th>
<th>TOTAL EXPENSES /1</th>
<th>TOTAL EXP. PER CWT. OF MILK IN POOL</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>TOTAL EXPENSES/1</td>
<td></td>
</tr>
<tr>
<td>2013</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Jan</td>
<td>$ 9,481.98</td>
<td>$ 0.0362</td>
</tr>
<tr>
<td>Feb</td>
<td>$ 16,992.22</td>
<td>$ 0.0710</td>
</tr>
<tr>
<td>Mar</td>
<td>$ 6,724.09</td>
<td>$ 0.0250</td>
</tr>
<tr>
<td>Apr</td>
<td>$ 7,690.28</td>
<td>$ 0.0289</td>
</tr>
<tr>
<td>May</td>
<td>$ 6,440.28</td>
<td>$ 0.0231</td>
</tr>
<tr>
<td>Jun</td>
<td>$ 6,440.28</td>
<td>$ 0.0237</td>
</tr>
<tr>
<td>Jul</td>
<td>$ 9,912.98</td>
<td>$ 0.0380</td>
</tr>
<tr>
<td>Aug</td>
<td>$ 6,641.12</td>
<td>$ 0.0248</td>
</tr>
<tr>
<td>Sep</td>
<td>$ 29,926.76</td>
<td>$ 0.1071</td>
</tr>
<tr>
<td>Oct</td>
<td>$ 6,526.73</td>
<td>$ 0.0220</td>
</tr>
<tr>
<td>Nov</td>
<td>$ 7,035.42</td>
<td>$ 0.0251</td>
</tr>
<tr>
<td>Dec</td>
<td>$ 22,867.18</td>
<td>$ 0.0770</td>
</tr>
<tr>
<td>TOTAL</td>
<td>$ 136,679.32</td>
<td>$ 0.0418</td>
</tr>
</tbody>
</table>

1/ Includes employer’s payments for retirement, unemployment insurance, social security, workmen’s compensation and health insurance. All expenses must be within the limits of an allocation of funds approved by the State Director of the Budget, and all disbursements are audited by the State Comptroller before payment.
### TABLE 22

#### AVERAGE PRICE RECEIVED BY PRODUCERS 1/

(per hundredweight)

<table>
<thead>
<tr>
<th>YEAR</th>
<th>ANNOUNCED PRODUCER PRICE</th>
<th>PRODUCER PRICE DIFFERENTIAL</th>
<th>AVERAGE BUTTERFAT TEST - %</th>
<th>BUTTERFAT ADJUSTMENT</th>
<th>AVERAGE PROTEIN TEST - %</th>
<th>PROTEIN ADJUSTMENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Jan</td>
<td>$0.93</td>
<td>$0.88</td>
<td>3.87</td>
<td>$6.572</td>
<td>3.12</td>
<td>$9.970</td>
</tr>
<tr>
<td>Feb</td>
<td>1.93</td>
<td>1.88</td>
<td>3.87</td>
<td>6.748</td>
<td>3.12</td>
<td>8.866</td>
</tr>
<tr>
<td>Mar</td>
<td>2.27</td>
<td>2.22</td>
<td>3.88</td>
<td>7.100</td>
<td>3.10</td>
<td>8.299</td>
</tr>
<tr>
<td>Apr</td>
<td>1.83</td>
<td>1.78</td>
<td>3.85</td>
<td>7.337</td>
<td>3.06</td>
<td>8.777</td>
</tr>
<tr>
<td>May</td>
<td>0.68</td>
<td>0.63</td>
<td>3.78</td>
<td>7.073</td>
<td>3.01</td>
<td>9.766</td>
</tr>
<tr>
<td>Jun</td>
<td>1.75</td>
<td>1.70</td>
<td>3.73</td>
<td>6.497</td>
<td>2.99</td>
<td>9.715</td>
</tr>
<tr>
<td>Jul</td>
<td>2.60</td>
<td>2.55</td>
<td>3.68</td>
<td>6.074</td>
<td>2.93</td>
<td>9.199</td>
</tr>
<tr>
<td>Aug</td>
<td>1.96</td>
<td>1.91</td>
<td>3.73</td>
<td>5.935</td>
<td>2.99</td>
<td>10.220</td>
</tr>
<tr>
<td>Sep</td>
<td>2.13</td>
<td>2.08</td>
<td>3.76</td>
<td>6.018</td>
<td>3.04</td>
<td>10.585</td>
</tr>
<tr>
<td>Oct</td>
<td>2.81</td>
<td>2.76</td>
<td>3.80</td>
<td>6.633</td>
<td>3.10</td>
<td>10.283</td>
</tr>
<tr>
<td>Nov</td>
<td>2.25</td>
<td>2.20</td>
<td>3.94</td>
<td>6.758</td>
<td>3.16</td>
<td>11.242</td>
</tr>
<tr>
<td>Dec</td>
<td>3.13</td>
<td>3.08</td>
<td>3.96</td>
<td>7.325</td>
<td>3.16</td>
<td>10.840</td>
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<tr>
<td></td>
<td>$2.037</td>
<td>$1.987</td>
<td>3.823</td>
<td>$6.678</td>
<td>3.066</td>
<td>$9.844</td>
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</table>

<table>
<thead>
<tr>
<th>YEAR</th>
<th>AVERAGE BUTTERFAT TEST - %</th>
<th>OTHER SOLIDS TEST - %</th>
<th>OTHER SOLIDS ADJUSTMENT</th>
<th>DELIVERY POINT LOCATION ADJUSTMENT</th>
<th>TOTAL PRICE</th>
<th>POOLED POUNDS</th>
<th>TOTAL VALUE</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Jan</td>
<td>$5.70</td>
<td>$3.023</td>
<td>-$0.103</td>
<td>$20.342</td>
<td>26,186,110</td>
<td>$5,326,778</td>
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<tr>
<td>Feb</td>
<td>5.69</td>
<td>2.953</td>
<td>-0.104</td>
<td>20.343</td>
<td>23,949,289</td>
<td>4,872,004</td>
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</tr>
<tr>
<td>Mar</td>
<td>5.73</td>
<td>2.769</td>
<td>-0.103</td>
<td>20.285</td>
<td>26,893,268</td>
<td>5,455,299</td>
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<tr>
<td>Apr</td>
<td>5.73</td>
<td>2.587</td>
<td>-0.105</td>
<td>20.376</td>
<td>26,590,565</td>
<td>5,418,094</td>
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<td>May</td>
<td>5.73</td>
<td>2.601</td>
<td>-0.104</td>
<td>19.966</td>
<td>27,881,779</td>
<td>5,566,876</td>
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</tr>
<tr>
<td>Jun</td>
<td>5.68</td>
<td>2.563</td>
<td>-0.103</td>
<td>20.372</td>
<td>27,198,738</td>
<td>5,540,927</td>
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</tr>
<tr>
<td>Jul</td>
<td>5.69</td>
<td>2.607</td>
<td>-0.103</td>
<td>20.327</td>
<td>26,067,621</td>
<td>5,298,765</td>
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</tr>
<tr>
<td>Aug</td>
<td>5.71</td>
<td>2.600</td>
<td>-0.103</td>
<td>20.562</td>
<td>26,830,412</td>
<td>5,516,869</td>
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</tr>
<tr>
<td>Sep</td>
<td>5.72</td>
<td>2.612</td>
<td>-0.104</td>
<td>21.191</td>
<td>27,939,228</td>
<td>5,920,602</td>
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</tr>
<tr>
<td>Oct</td>
<td>5.73</td>
<td>2.581</td>
<td>-0.103</td>
<td>22.154</td>
<td>29,603,765</td>
<td>6,558,418</td>
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</tr>
<tr>
<td>Nov</td>
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<td>22.727</td>
<td>28,012,830</td>
<td>6,366,476</td>
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</tr>
<tr>
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<td>2.553</td>
<td>-0.104</td>
<td>23.694</td>
<td>29,691,223</td>
<td>7,035,038</td>
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</tr>
<tr>
<td></td>
<td>$5.710</td>
<td>$2.668</td>
<td>-$0.104</td>
<td>$21.073</td>
<td>326,844,828</td>
<td>$68,876,146</td>
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</tr>
</tbody>
</table>

1/ Milk component values are paid to producers at a rate per pound of the respective component; see Table 17. Component values per hundredweight are for comparison purposes only at the test shown. Year averages are weighted by total pooled pounds.